



MANAGEMENT’S DISCUSSION AND ANALYSIS

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This Management’s Discussion and Analysis (“MD&A”) dated February 12, 2019 should be read in conjunction with the unaudited Interim Condensed Consolidated Financial Statements for the three-month and six-month periods ended December 31, 2018 of Ceres Global Ag Corp. (“Ceres”, the “Corporation”, “we”, “our”, and “us”), and the Corporation’s audited Consolidated Financial Statements for the year ended June 30, 2018 (the “Annual Consolidated Financial Statements”). Additional information about Ceres filed with Canadian securities regulatory authorities, including the quarterly financial statements and MD&A, and annual report and the annual information form, is available online at www.sedar.com.

Basis of Presentation

Unless otherwise noted, all financial information has been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board. Unless otherwise indicated, dollar amounts are expressed in United States dollars (“\$” and “USD”) and references to “CAD” and “C\$” are to Canadian dollars.

Non-IFRS Financial Measures

This MD&A contains references to certain financial measures, including some that do not have any standardized meaning prescribed by IFRS. These measures include “EBITDA” (Earnings before interest, income tax, depreciation and amortization), “Adjusted net income” and “Return on shareholders’ equity”, none of which have a standardized meaning under IFRS. See “Non-IFRS Financial Measures and Reconciliations.”

Risks and Forward-Looking Information

The Corporation's financial and operational performance is potentially affected by a number of factors, including, but not limited to, the factors described in "Key Assumptions & Advisories".

This MD&A contains forward-looking information based on the Corporation's current expectations, estimates, projections and assumptions. This information is subject to a number of risks and uncertainties, including those discussed in this MD&A and the Corporation's other disclosure documents, many of which are beyond the Corporation's control. Users of this information are cautioned that actual results may differ materially. See "Key Assumptions and Advisories" for information on material risk factors and assumptions underlying the Corporation's forward-looking information.

1. FINANCIAL AND OPERATING SUMMARY

	Three Months Ended December 31,		Six Months Ended December 31,	
	2018	2017	2018	2017
<i>(in thousands of USD except per share)</i>				
Revenues	\$ 122,820	\$ 89,569	\$ 213,062	\$ 220,208
Gross profit (loss)	\$ 3,046	\$ 4,283	\$ 8,130	\$ 7,346
Income (loss) from operations	\$ (364)	\$ 1,162	\$ 953	\$ 1,681
Net income (loss)	\$ (5,159)	\$ 224	\$ (13,673)	\$ (582)
Basic weighted average common shares outstanding	27,934,991	27,917,186	27,934,991	27,913,799
Diluted weighted average common shares outstanding	28,122,491	27,917,186	28,028,741	27,913,799
Income (loss) per share - Basic	\$ (0.18)	\$ 0.01	\$ (0.49)	\$ (0.02)
Income (loss) per share - Diluted	\$ (0.18)	\$ 0.01	\$ (0.49)	\$ (0.02)
As at:				
Total assets	\$ 217,607	\$ 220,569	\$ 217,607	\$ 220,569
Total bank indebtedness, current	\$ 35,455	\$ 28,878	\$ 35,455	\$ 28,878
Term loan (1)	\$ 19,583	\$ 11,555	\$ 19,583	\$ 11,555
Shareholders' equity	\$ 131,628	\$ 150,761	\$ 131,628	\$ 150,761
Return on shareholders' equity (2)	-3.9%	0.1%	-10.4%	-0.4%

(1) Includes current portion of term loan.

(2) Non-IFRS measure. See Non-IFRS Financial Measures and Reconciliations section.

HIGHLIGHTS FOR THE QUARTER ENDED DECEMBER 31, 2018

- On November 15, 2018, the Corporation refinanced its term debt, providing increased flexibility and funding for corporate operations, settlement of the Scoular lawsuit, and contributed to the \$38 million in working capital, much of which can be deployed towards acquisitions and other growth opportunities.
- Natures Organic Grist, LLC ("NOG"), which was acquired on July 11, 2018, has been integrated into Ceres and generated positive gross profit for the Corporation.
- Significant progress was made on growth-based initiatives, moving the Corporation closer to increasing its origination infrastructure and market reach.
- Gross margins were slightly lower than expected, due to a low risk approach towards trading and currency translation.
- Costs increased over the quarter, due to incremental growth-based initiatives around supply chain services for new products at Northgate, which will lead to higher gross margins in the coming quarters.
- Two significant non-cash related events (amortization of intangible assets and a write-down in the value of the Corporation's investment in Canterra Seeds Holdings Ltd.) contributed to the net loss for the quarter.

Who We Are

Through our network of commodity logistics centers and team of industry experts, Ceres procures and provides North American agricultural commodities and value-added products, industrial products, fertilizer, energy products and reliable supply chain services to customers worldwide.

Ceres operates six locations, Duluth, Minnesota; Minneapolis, Minnesota; Shakopee, Minnesota; Northgate, Saskatchewan; and Port Colborne, Ontario; Savage, Minnesota (Savage Riverport, LLC) and is headquartered in Minneapolis, MN. Our facilities throughout North America have an aggregate grain and oilseed storage capacity of approximately 29.7 million bushels.

Ceres has a 50% interest in Savage Riverport LLC, a joint venture with Consolidated Grain and Barge Co. (“CGB”), and a 25% interest in Stewart Southern Railway Inc. (“SSR”), a short-line railway located in southeast Saskatchewan with a range of 130 kilometers, and a 17% interest in Canterra Seed Holdings Ltd (“Canterra”), a Canadian-based seed development company.

Grain Division

The Corporation’s Grain Division is engaged in procurement and merchandising of specialty grains and oilseeds such as hard red spring wheat, durum wheat, oats, barley, rye, canola and pulses through six grain storage and handling facilities in Minnesota, Saskatchewan and Ontario. Two of the grain storage facilities are located at deep-water ports in the Great Lakes allowing access to vessels, and another facility is located on the Minnesota River with capacity to load barges for shipment down the Mississippi River to export terminals in New Orleans, combining to provide Ceres with efficient access to export and import flows of our core grains and oilseeds to global markets. Approximately 24.8 million bushels of the Corporation’s facilities are “regular” for delivery for both spring wheat against the Minneapolis Grain Exchange futures contract and oats against the Chicago Board of Trade futures contract. In addition, spring wheat and oats sourced by the Corporation out of Canada are eligible for delivery against respective futures contracts.

In 2014, the Corporation commenced its operations at the Northgate Logistics Center (“Northgate” or the “NLC”) an approximately CAD \$100 million state-of-the-art grain, oil, natural gas liquids and fertilizer terminal. As part of its grain operations, the Corporation contracts grain and oilseed purchases from Western Canadian producers that are delivered by truck and unloaded at the NLC grain terminal. Ceres has the option of storing the grain on-site, loading it into outbound railcars to end-users, or shipping to the Corporation’s other facilities to take advantage of the value and strategic location of its current asset base. Management determines which of the Corporation’s facilities is to be employed for the storage or throughput of a particular grain shipment based on the source of the grain shipment, the elevator location relative to the end customers, the cost of logistics to transport the grain, and the availability of space in the intended elevator.

Supply Chain Services Division

The Supply Chain Services Division utilizes the Corporation’s facilities to provide logistics services, storage and transloading for commodities and industrial products. Ceres’ key asset in its supply chain services division is the NLC. The NLC sits on approximately 1,300 acres of land in Northgate, Saskatchewan, and is designed to utilize two rail loops, each capable of handling unit trains of up to 120 railcars and three ladder tracks capable of handling up to 245 rail cars. The NLC is capable of handling numerous commodities and is connected to the Burlington Northern Santa Fe Railway (the “BNSF”).

In April 2015, the Corporation entered into an agreement with Elbow River Marketing (“ERM”), a wholly owned subsidiary of Parkland Fuel Corporation, to transload propane at Northgate. This provides a direct link and an added access point for propane to enter the US and Mexican market.

In November 2015, Ceres entered into an agreement with Koch Fertilizer Canada, ULC for the storage and handling of dry fertilizer products which brings fertilizer shipments to Northgate. At Northgate, Ceres unloads and warehouses fertilizer in a state-of-the art, 26,000-ton fertilizer storage terminal. The fertilizer is loaded out by Ceres into trucks and distributed to Canadian retailers. The fertilizer operation commenced on April 30, 2017.

The Corporation continues to expand products transloaded at the Northgate facility including but not limited to propane, fertilizer, barite, bentonite, solvents, drilling pipe, lumber, Oriented Strand Board (“OSB”) and magnesium chloride.

For the quarters ended December 31, 2018 and December 31, 2017

Overall Performance

The Corporation’s net loss was \$5.2 million for the quarter ended December 31, 2018, compared to net income of \$0.2 million in the same quarter of 2017. Contributing to the net loss was the amortization of intangible assets of \$1.3 million and the write-down of the Canterra portfolio investment of \$1.9 million. Gross profit was \$3.0 million for the quarter ended December 31, 2018 compared to a gross profit of \$4.3 million in the same quarter of 2017 as a result of lower merchandising margins. Loss from operations was \$0.4 million for the quarter ended December 31, 2018 compared to income of \$1.2 million from operations in the same quarter of 2017.

Revenues and Gross Profit

The Corporation’s revenue is currently generated by its Grain and Supply Chain Services Divisions. The revenues are predominantly composed of the sale of grain, storage and rental income, and transloading income. Since a significant portion of revenue is generated through the sale of grain, as a commercial commodities merchandizing business, revenues can vary from quarter-to-quarter due to fluctuations of agricultural commodity prices. The Corporation has the flexibility to be opportunistic in its decisions to buy, sell or hold inventory based on market conditions such as grain supply, demand, and grain values.

Total revenue increased by \$33.3 million, primarily due to an increase in international vessel shipments in the quarter ended December 31, 2018 compared to the same quarter in 2017. The Corporation handled and traded 17.8 million bushels of grain and oilseed in the second quarter of fiscal year 2019 compared to 17.0 million bushels for the same quarter in fiscal year 2018. In agriculture commodity markets, cost of sales generally follow increases or decreases in gross revenues. Management believes it is more important to focus on changes in gross profits and volume handled rather than changes in revenue dollars.

The tables below represent a summary of the components of gross profit for the quarters ended December 31, 2018 and 2017:

	2018		
	Grain	Supply Chain Services	Total
<i>(in thousands of USD)</i>			
Net trading margin	\$ 4,864	\$ -	\$ 4,864
Storage and transloading revenue	-	1,966	1,966
Operating expenses included in Cost of sales	(1,769)	(913)	(2,682)
Depreciation expense included in Cost of sales	(811)	(291)	(1,102)
Gross profit (loss)	<u>\$ 2,284</u>	<u>\$ 762</u>	<u>\$ 3,046</u>

	2017		
	Grain	Supply Chain Services	Total
<i>(in thousands of USD)</i>			
Net trading margin	\$ 5,851	\$ -	\$ 5,851
Storage and transloading revenue	-	2,832	2,832
Operating expenses included in Cost of sales	(2,180)	(992)	(3,172)
Depreciation expense included in Cost of sales	(946)	(282)	(1,228)
Gross profit (loss)	<u>\$ 2,725</u>	<u>\$ 1,558</u>	<u>\$ 4,283</u>

Gross profit decreased by \$1.2 million in the quarter ended December 31, 2018 compared to the same quarter in 2017. The quarter over quarter decrease in gross profit was result of a decrease in net trading margin and storage revenue, partially offset by a decrease in operating expenses.

Net trading margin

Net trading margin decreased \$0.7 million in the quarter ended December 31, 2018 compared to the same quarter in 2017 due to lower trading margins on cereal grains quarter over quarter.

Storage and transloading revenue

Storage and transloading revenue decreased \$0.9 million in the quarter ended December 31, 2018 compared to the same quarter in 2017. The Corporation's storage and transloading revenue decrease was primarily a result of the reduction in storage revenue generated from its Savage, MN facility, which was contributed to Savage Riverport, LLC on April 30, 2018 and therefore no longer consolidated within operations.

Operating expenses and depreciation

For the quarter ended December 31, 2018, operating and depreciation expense included in cost of sales decreased \$0.6 million compared to the same quarter in 2017. The reduction in expenses is also a result of the disposal of the Savage facility as the Corporation did not directly incur those expenses during the quarter ended December 31, 2018.

General and Administrative Expenses

General and administrative expenses totaled \$3.4 million for the quarter ended December 31, 2018 compared to \$3.1 million for the same quarter in 2017. The \$0.3 million increase in general and administrative expenses is due to an increase in the stock option expense of \$0.4 million, the addition of the NOG expenses of \$0.1 million and partially offset by a decrease in legal expenses related to the Scoular lawsuit.

Finance Income (Loss)

Finance income (loss) is composed of realized and unrealized gains and losses on foreign exchange transactions and currency hedging transactions along with revaluation of portfolio investments, and accretion of the contingent consideration. For the quarter ended December 31, 2018, finance loss totaled \$2.0 million compared to finance loss of \$74 thousand for the same quarter in 2017. The main driver of the increase in finance loss was the recognition of a \$1.9 million loss on the revaluation of portfolio investments for the quarter ended December 31, 2018 compared to nil in the same quarter 2017. The Corporation recognized a write-down on the Canterra portfolio investment to adjust the fair value of the investment due to the overall earnings and performance of the company.

Interest Expense

<i>(in thousands of USD)</i>	Three months ended December 31,	
	2018	2017
Interest on revolving credit facility	\$ (733)	\$ (470)
Interest on repurchase obligations	(137)	-
Interest on term debt	(292)	(248)
Amortization of financing costs paid	(343)	(127)
Interest income and other interest expense	(6)	-
Total interest expense	<u>\$ (1,511)</u>	<u>\$ (845)</u>

For the quarter ended December 31, 2018, interest expense increased \$0.7 million compared to the same period in 2017. The increase related to interest on the credit facility is driven by higher average daily borrowings during the quarter ended December 31, 2018 compared to the same quarter in 2017. The refinancing of the term debt increased the outstanding principal balance to \$20 million compared to \$12 million outstanding on the debt for the majority of the quarter ended December 31, 2017, therefore, increasing the term debt interest expense by \$44 thousand compared to the same quarter in the previous year. As a result of the refinancing of the term debt, the Corporation accelerated the amortization of financing costs of \$0.3 million related to the previous term loan.

Amortization of Intangible Assets

Amortization of intangible assets totaled \$1.2 million for the quarter ended December 31, 2018 compared to nil for the same quarter in 2017. Amortization of intangible assets is composed of the amortization of contracts acquired in the NOG acquisition. The grain contracts are amortized as bushels are delivered on those contracts. The organic supply contract is amortized on a straight-line basis over the life of the contract, which ends in June 2019.

Share of Net Income (Loss) in Investments in Associates

For the quarter ended December 31, 2018, the Corporation incurred a loss in its net share in investments in associates of \$56 thousand compared to a loss of \$83 thousand for the same period in 2017.

Gain (loss) on currency translation adjustment

Gains and losses pertaining to translation of foreign operations relate to net assets of CAD functional currency operations (including Northgate and Port Colborne), which are translated into USD using the rate at the reporting date. Future changes in the USD/CAD exchange rates will result in corresponding other comprehensive income or loss. For example, the Corporation will generally recognize a gain on currency translation when the CAD strengthens against the USD, and the Corporation will generally recognize a loss on currency translation when the CAD weakens against the USD.

For the quarter ended December 31, 2018, the Corporation recognized a loss on translation of foreign accounts totaling \$3.7 million, compared to \$0.7 million for the same period in 2017. The currency translation adjustment for the quarter ended December 31, 2018 is a result of the CAD weakening from \$0.7751 USD/CAD at September 30, 2018 to \$.7332 USD/CAD at December 31, 2018.

For the six months ended December 31, 2018 and December 31, 2017

Overall Performance

The Corporation's net loss was \$13.7 million for the six months ended December 31, 2018, compared to a net loss of \$0.6 million in the same period of 2017. The net loss was due primarily to the \$8.2 million settlement impact of the Scoular lawsuit, the amortization of intangible assets of \$2.2 million, and the write-down of the Canterra portfolio investment of \$1.9 million. Gross profit was \$8.1 million for the six months ended December 31, 2018 compared to a gross profit of \$7.3 million in the same quarter of 2017 as a result of higher merchandising margins in the first quarter of fiscal year 2019. Income from operations was \$1.0 million for the six months ended December 31, 2018 compared to \$1.7 million income from operations in the same period of 2017.

Revenues and Gross Profit

The Corporation's revenue is currently generated by its grain and supply chain services divisions. The revenues are predominantly composed of the sale of grain, storage and rental income, and transloading income. Since a significant portion of revenue is generated through the sale of grain, as a commercial commodities merchandizing business, revenues can vary from quarter-to-quarter due to fluctuations of agricultural commodity prices. The Corporation has the flexibility to be opportunistic in its decisions to buy, sell or hold inventory based on market conditions such as grain supply, demand, and grain values.

Total revenue decreased by \$7.1 million, primarily due to decrease in commodity prices as well as a decrease in bushels handled and traded in the six months ended December 31, 2018 compared to the same period in 2017. The Corporation handled and traded 36.1 million bushels of grain and oilseed in the second quarter of fiscal year 2018 compared to 44.2 million bushels for the same quarter in fiscal year 2017. In agriculture commodity markets, cost of sales generally follow increases or decreases in gross revenues. Management believes it is more important to focus on changes in gross profits and volume handled rather than changes in revenue dollars.

The tables below represent a summary of the components of gross profit for the six months ended December 31, 2018 and 2017:

	2018		
	Supply Chain		
<i>(in thousands of USD)</i>	Grain	Services	Total
Net trading margin	\$ 11,326	\$ -	\$ 11,326
Storage and transloading revenue	-	4,393	4,393
Operating expenses included in Cost of sales	(3,557)	(1,823)	(5,380)
Depreciation expense included in Cost of sales	(1,628)	(581)	(2,209)
Gross profit (loss)	<u>\$ 6,141</u>	<u>\$ 1,989</u>	<u>\$ 8,130</u>

	2017		
	Supply Chain		
<i>(in thousands of USD)</i>	Grain	Services	Total
Net trading margin	\$ 9,974	\$ -	\$ 9,974
Storage and transloading revenue	-	6,190	6,190
Operating expenses included in Cost of sales	(4,296)	(2,067)	(6,363)
Depreciation expense included in Cost of sales	(1,845)	(610)	(2,455)
Gross profit (loss)	<u>\$ 3,833</u>	<u>\$ 3,513</u>	<u>\$ 7,346</u>

Gross profit increased by \$0.8 million in the six months ended December 31, 2018 compared to the same period in 2017. The period over period increase in gross profit was driven mainly by higher trading margins and lower operating expenses due to the contribution of its Savage, MN facility to Savage Riverport, LLC, offset by a decrease in storage and transloading revenue.

Net trading margin

Net trading margin increased \$1.4 million in the six months ended December 31, 2018 compared to the same period in 2017 due to higher trading margins in our core grain division.

Storage and transloading revenue

Storage and transloading revenue decreased \$1.8 million in the six months ended December 31, 2018 compared to the same period in 2017. The Corporation's storage and transloading revenue decrease was primarily a result of the reduction in storage revenue generated from its Savage, MN facility, which was contributed to Savage Riverport, LLC on April 30, 2018, as well as a decrease in storage volume on third party grain storage contracts.

Operating expenses and depreciation

For the six months ended December 31, 2018, operating and depreciation expense included in cost of sales decreased \$1.2 million compared to the same period in 2017. The reduction in expenses was also a result of the disposal of its Savage, MN facility as the Corporation did not directly incur those expenses during the quarter ended December 31, 2018.

General and Administrative Expenses

General and administrative expenses totaled \$7.2 million for the six months ended December 31, 2018 compared to \$5.7 million for the same period in 2017. The \$1.5 million increase in general and administrative expenses was primarily due to an increase in legal fees attributable to the Scoular case as well as the addition of NOG. For the six months ended December 31, 2018, the total expenses related to the Scoular lawsuit legal

fees were \$1.3 million compared to \$0.8 million during the same period in 2017. Total general and administrative expenses related to NOG for the six months ended December 31, 2018 was \$0.4 million compared to nil in the same period in 2017.

Finance Income (Loss)

Finance income (loss) is composed of realized and unrealized gains and losses on foreign exchange transactions and currency hedging transactions along with revaluation of portfolio investments and accretion of the contingent consideration. For the six months ended December 31, 2018, finance loss totaled \$1.9 million compared to finance loss of \$0.3 million for the same period in 2017. The increase in finance loss of \$1.6 million was driven by the recognition of a \$1.9 million loss on the revaluation of portfolio investments in the period ended December 31, 2018 compared to \$0.5 million in the same period in 2017.

Interest Expense

<i>(in thousands of USD)</i>	Six months ended December 31,	
	2018	2017
Interest on revolving credit facility	\$ (1,129)	\$ (991)
Interest on repurchase obligations	(137)	(37)
Interest on term debt	(478)	(494)
Amortization of financing costs paid	(442)	(253)
Interest income and other interest expense	(11)	-
Total interest expense	<u>\$ (2,197)</u>	<u>\$ (1,775)</u>

For the six months ended December 31, 2018, interest expense on the revolving credit facility increased \$0.1 million compared to the same period in 2017. The increase was driven by higher average daily borrowings on the credit facility during the six months ended December 31, 2018 compared to the same period in 2017. As a result of the refinancing of the term debt, the Corporation accelerated the amortization of financing costs of \$0.3 million related to the previous term loan.

Amortization of Intangible Assets

Amortization of intangible assets totaled \$2.1 million for the six months ended December 31, 2018 compared to nil for the same period in 2017. Amortization of intangible assets is composed of the amortization of contracts identified in the NOG acquisition. The open grain contracts are amortized as bushels are delivered on those contracts. The organic supply contract is amortized on a straight-line basis over the life of the contract, which ends in June 2019.

Legal Settlement

On October 5, 2018, the Corporation settled the Scoular lawsuit for \$11.3 million, of which \$3.1 million was previously accrued, resulting in the recognition of an \$8.2 million expense recorded on the Interim Condensed Consolidated Statement of Comprehensive Income (Loss) for the six months ended December 31, 2018. As at December 31, 2018, the \$11.3 million related to the Scoular settlement has been paid in full.

Share of Net Income (Loss) in Investments in Associates

For the six months ended December 31, 2018, the Corporation's net share from investments in associates was a loss of \$0.2 million compared to a loss of \$0.2 million for the same period in 2017.

Gain (loss) on currency translation adjustment

Gains and losses pertaining to translation of foreign operations relate to net assets of CAD functional currency operations (including Northgate and Port Colborne), which are translated into USD using the rate at the reporting date. Future changes in the USD/CAD exchange rates will result in corresponding other comprehensive income or loss. For example, the Corporation will generally recognize a gain on currency translation when the CAD strengthens against the USD, and the Corporation will generally recognize a loss on currency translation when the CAD weakens against the USD.

For the six months ended December 31, 2018, the Corporation recognized a loss on translation of foreign accounts totaling \$2.5 million, compared to a gain of \$2.4 million for the same period in 2017. The currency translation adjustment for the quarter ended December 31, 2018 is a result of the CAD weakening from \$0.7616 USD/CAD at June 30, 2018 to \$.7332 USD/CAD at December 31, 2018. During the prior year, the CAD strengthened from \$0.7724 USD/CAD at June 30, 2017 to \$0.799 at December 31, 2017 resulting in a gain on the translation of the CAD functional currency operations.

2. QUARTERLY FINANCIAL DATA

	3 months	3 months	3 months	3 months	3 months	3 months	3 months	3 months
Reporting dates	<u>12/31/2018</u>	<u>9/30/2018</u>	<u>6/30/2018</u>	<u>3/31/2018</u>	<u>12/31/2017</u>	<u>9/30/2017</u>	<u>6/30/2017</u>	<u>3/31/2017</u>
(in thousands of USD except per share)	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017
Revenues	\$ 122,820	\$ 88,432	\$ 92,809	\$ 98,106	\$ 89,569	\$ 130,638	\$ 112,178	\$ 128,534
Gross profit (loss)	\$ 3,046	\$ 4,989	\$ 1,925	\$ 2,399	\$ 4,283	\$ 3,063	\$ 52	\$ 3,048
Income (loss) from operations	\$ (364)	\$ 1,222	\$ (971)	\$ (933)	\$ 1,162	\$ 519	\$ (2,522)	\$ 631
Net income (loss)	\$ (5,159)	\$ (7,774)	\$ 1,829	\$ (1,802)	\$ 224	\$ (806)	\$ (4,040)	\$ (8,104)
Return on shareholders' equity ¹	-3.9%	-5.5%	1.2%	-1.2%	0.1%	-0.5%	-2.7%	-5.4%
Basic weighted-average number of common shares for the quarter	27,935	27,935	27,935	27,935	27,917	27,910	27,947	28,030
Dilutive weighted-average number of common shares for the quarter	28,122	27,935	27,935	27,935	27,917	27,910	27,947	28,030
Basic and fully diluted earnings (loss) per share	\$ (0.18)	\$ (0.28)	\$ 0.07	\$ (0.06)	\$ 0.01	\$ (0.03)	\$ (0.14)	\$ (0.29)
EBITDA ¹	\$ (1,225)	\$ (5,843)	\$ 3,884	\$ 302	\$ 2,333	\$ 1,524	\$ (1,720)	\$ 1,568
EBITDA per share	\$ (0.04)	\$ (0.21)	\$ 0.14	\$ 0.01	\$ 0.08	\$ 0.05	\$ (0.06)	\$ 0.06
Ongoing litigation expenses (Scoular) ¹	\$ (147)	\$ (9,385)	\$ (327)	\$ (457)	\$ (458)	\$ (276)	\$ (21)	\$ (40)
Shareholders' equity, as at reporting date	\$ 131,628	\$ 140,868	\$ 147,497	\$ 147,116	\$ 150,761	\$ 151,094	\$ 148,759	\$ 150,958
Shareholders' equity per common share, as at reporting date	\$ 4.71	\$ 5.04	\$ 5.00	\$ 5.00	\$ 5.40	\$ 5.41	\$ 5.33	\$ 5.40
Volumes (in thousands of tonnes)								
Total Product Handled and Traded	511	495	439	420	456	714	758	533

3. LIQUIDITY & CASH FLOW

<i>(in thousands of USD)</i>	Six months ended December 31,	
	<u>2018</u>	<u>2017</u>
Net Cash Provided by (Used in)		
Operating activities	\$ (33,153)	\$ 35,569
Investing activities	(6,174)	(1,042)
Net Cash Provided (Used) Before Financing Activities	<u>(39,327)</u>	<u>34,527</u>
Financing Activities	39,534	(30,717)
Foreign Exchange Cash Flow Adjustment on Accounts Denominated in a Foreign Currency	<u>18</u>	<u>(25)</u>
Increase (Decrease) in Cash	<u>\$ 225</u>	<u>\$ 3,785</u>

Operating Activities

Cash used in operating activities was \$33.2 million for the six months ended December 31, 2018. The \$68.7 million change period-over-period in operating cash flow was primarily driven by the changes in inventory levels. For the same six-month period in 2017, the Corporation decreased its inventory levels resulting in an overall cash provided by operating activities of \$34.5 million.

Investing Activities

During the six months ended December 31, 2018, cash used in investing activities was \$6.2 million compared to \$1.0 million for the same period in 2017. The increase in cash used in investing activities was primarily driven by the acquisition of NOG and the payment for property plant and equipment that had previously been accrued related to Northgate and was reclassified during the second quarter due to the Scoular lawsuit settlement.

Financing Activities

During the six months ended December 31, 2018, the Corporation had \$39.5 million in cash provided by financing activities. For the same period in 2017 the Corporation had \$30.7 million in cash used in financing activities. The increase of cash provided by financing activities was primarily due to an increase of borrowings on the revolving line of credit to finance the increase in inventory. Additionally, during the six months ended December 2018, the Corporation refinanced its term debt resulting in a net cash provided by financing activities of \$10.0 million.

Available Sources of Liquidity

The Corporation's sources of liquidity as at December 31, 2018 include available funds under its revolving credit facility (the "Credit Facility"). Management believes that cash flow from operations will be adequate to fund operating expenditures, maintenance capital, interest, and any income tax obligations. Growth capital expenditures in the next twelve months are expected to be funded by cash on hand and borrowing against the Credit Facility. Any additional debt incurred is expected to be serviced by the anticipated increases in cash flow and will only be borrowed within the Corporation's debt covenant limits.

In addition, the Corporation's Credit Facility at December 31, 2018 contains certain covenants, including a covenant that the Corporation maintain minimum working capital of not less than \$30.0 million. As at December 31, 2018 the Corporation's working capital – defined as current assets less current liabilities – totaled \$37.9 million. In addition to working capital, the covenants include the maintenance of "consolidated debt" to "consolidated tangible net worth" (as defined in the agreement) of not more than 4.0 to 1.0 and consolidated tangible net worth of not less than \$120.0 million. As at December 31, 2018, the Corporation was in compliance with all of the above-mentioned financial covenants.

Liquidity risk

As at December 31, 2018 and June 30, 2018, the following are the contractual maturities of financial liabilities, excluding interest payments:

<u>December 31, 2018</u>	Contractual					
	Carrying Amount	Cash Flows	1 Year	2 years	3 to 5 years	More than 5 years
<i>(in thousands of USD)</i>						
Bank indebtedness	\$ 35,455	\$ 35,455	\$ 35,455	\$ -	\$ -	\$ -
Accounts payable and accrued liabilities	22,561	22,561	22,561	-	-	-
Accounts payable due to associates	7	7	7			
Unrealized losses on open cash contracts	1,466	1,466	1,466	-	-	-
Long-term debt	19,583	20,000	5,000	5,000	10,000	-
Contingent consideration	1,399	1,600	600	500	500	-
Operating lease obligations	-	3,204	694	680	1,027	803
Capital lease obligations	30	35	8	8	19	-

<u>June 30, 2018</u>	Contractual					
	Carrying Amount	Cash Flows	1 Year	2 years	3 to 5 years	More than 5 years
<i>(in thousands of USD)</i>						
Bank indebtedness	\$ 10,910	\$ 11,000	\$ 11,000	\$ -	\$ -	\$ -
Accounts payable and accrued liabilities	16,574	16,574	16,574	-	-	-
Accounts payable due to associates	36	36	36			
Unrealized losses on open cash contracts	3,323	3,323	3,323	-	-	-
Long-term debt	9,661	10,000	5,000	5,000		-
Operating lease obligations	-	1,213	475	388	350	-
Capital lease obligation(s)	45	52	11	10	31	-

Future expected operational cash flows and sufficient assets are available to fund the settlement of these obligations in the normal course of business. In addition, the following factors allow for the substantial mitigation of liquidity risk: the prompt settlement of amounts due from brokers, the active management of trade accounts receivable and the lack of concentration risk related thereto. The Corporation's cash flow management activities and the continued likelihood of its operations further minimize liquidity risk.

4. CAPITAL RESOURCES

The Corporation utilizes the Credit Facility to finance its grain trading operations, which primarily consist of purchases of grain inventories, financing of accounts receivable, and hedging activities, less accounts payable. Levels of short-term debt fluctuate based on changes in underlying commodity prices and the timing of grain purchases.

Credit Facility

As disclosed in the Interim Condensed Consolidated Financial Statements for the three and six months ended December 31, 2018, on December 17, 2018, the Corporation amended its uncommitted credit facility (the “Credit Facility”), to extend the agreement through February 15, 2019. The maximum borrowings under the revolving facility are \$67.5 million. Borrowings bear an annual interest rate of 3.875% plus overnight LIBOR, and interest is calculated and paid on a monthly basis. The Credit Facility is subject to borrowing base limitations. Amounts under the Credit Facility that remain undrawn are not subject to a commitment fee. The Credit Facility has certain covenants pertaining to the accounts of the Corporation, as at December 31, 2018, the Corporation was in compliance with all covenants.

Term Loan

On December 30, 2014, Ceres entered into a senior secured term loan facility agreement with Macquarie Bank Limited (“Macquarie Term Loan”) for \$25.0 million with a term of 5 years. As at June 30, 2018, the outstanding principal balance on the Macquarie Term Loan was \$10.0 million with a balance of unamortized financing costs of \$0.4 million.

On November 15, 2018, the Corporation entered into a \$20.0 million term loan agreement with Bixby Bridge Fund IV, LLC (“Bixby Loan”). A portion of the proceeds of the Bixby Loan were used to repay all amounts outstanding under the Macquarie Term Loan. Ceres’ revolving credit facility remains unchanged and continues to be held by Macquarie Bank Limited. The loan is secured primarily by mortgages on Ceres’ elevator facilities, including; one in Northgate, SK, one in Duluth, MN and two in Minneapolis, MN. This loan is for a term of 4 years with annual principal payments of \$5.0 million due November 15, 2019; November 15, 2020; November 15, 2021; and November 15, 2022. Pursuant to the agreed upon conditions of the Bixby Loan, Ceres may, at its discretion, repay the balance of the loan at any time subject to typical notice requirements. This loan has an annual interest rate of 5.25% plus one-month LIBOR.

5. ACCOUNTING POLICIES AND CRITICAL ACCOUNTING ESTIMATES

Changes in Accounting Policies and Standards Issued but Not Yet Effective

Refer to Note 4 of the Unaudited Interim Condensed Consolidated Financial Statements for information pertaining to accounting changes and information on standards issued but not yet effective for the period ending December 31, 2018.

Critical Accounting Estimates

The discussion and analysis of Ceres’ financial condition and results of operations are based upon the Corporation’s Interim Condensed Consolidated Financial Statements, which have been prepared in accordance with IFRS. Ceres’ significant accounting policies and accounting estimates are contained in the Annual Consolidated Financial Statements (see Notes 3 and 4, respectively, for the description of policies or references to notes where such policies are contained). The critical accounting estimates are valuation of investments; valuation of inventories and commodity derivatives; because they require Ceres to make assumptions about matters that are potentially uncertain at the time the accounting estimate is made and due to the likelihood that materially different amounts could be reported under different conditions or using different assumptions.

6. OUTLOOK

Grain Division

Market conditions were mixed during the second quarter (October – December 2018). Wheat and durum margins were favorable as the U.S. milling industry maintained steady consumption of U.S. and Canadian crops. Meanwhile, opportunities in oats and canola fell short of expectations: tight oat supplies limited revenue opportunities from carries while back to back margins were thinner than expected, and canola margins were modest due to limited U.S. demand. In addition, FX was a challenge during the quarter as the CAD/USD was influenced by political and other macro events, making it difficult to manage a Canadian origination program for USD-based demand. While overall gross margins during the quarter were short of expectations, nothing has changed fundamentally, and the outlook through fiscal year 2019 remains positive.

Looking forward, cash merchandizing opportunities across core products are expected to remain steady through the balance of the fiscal year (January – June 2019). Spring wheat does not have the market carries it did earlier in the year, however, that is expected to be offset by steady merchandising volumes and margins. Durum has developed a carry and will benefit from that; additionally, assets in Northgate and Duluth can be leveraged to efficiently and profitably supply key customers. Oats do not have a carry at the time of this writing, however, assets in Minneapolis and Duluth can be utilized to add value to customers and generate margins. Lastly, organic products merchandized through NOG are expected to continue generating consistent margins.

During the Annual General Meeting in Toronto on November 14, 2018 Ceres' leadership team presented its plan to add grower origination infrastructure to its asset footprint, with the intention to add value to its customer supply agreements and terminal asset network. Since that time the Corporation has signed a non-binding letter of intent to acquire a company in this space and is presently working on due diligence.

Supply Chain Services Division

Volumes from all major non-Ag product-lines were steady in the second quarter of fiscal year 2019, maintaining the improved performance achieved over the past several quarters. Natural Gas Liquids (“NGLs”) volumes were strong despite seasonal competition from the truck market. Volumes are expected to slightly decrease in the third quarter of fiscal year 2019 versus the first and second quarters, however, as compared to the previous year, volumes are expected to be higher. Fertilizer volumes were similar in the second quarter vs. the same quarter a year ago, however, volumes are expected to increase over the balance of the fiscal year (January – June 2019). Meanwhile, industrial product volumes slightly increased vs. the first quarter 2019 and second quarter 2018, however, much of this was start-up business that encountered challenges limiting near-term volume from being higher. The challenges experienced are all reasonable for new business and volumes over the balance of the fiscal year are expected to steadily increase.

The Corporation had previously advised of its efforts to explore opportunities to build out and further develop the NLC energy & industrial products transloading business, including the potential to handle other types of energy and industrial products such as condensates, crude oil, oil field supplies, construction materials, and industrial parts and equipment. Building on that effort, the Corporation has entered into a letter of intent with an oil and gas industry participant to form a joint venture at Northgate with two trade flows: 1) to handle NGLs for movement into Canada from the U.S. by rail, and 2) for rail movement of condensates from the U.S. to Canada. The potential joint venture will explore all low-cost modes of transportation to and from Northgate, including connecting by pipe into Canada. The parties are currently conducting ongoing due diligence.

Ag product supply chain volumes were down in the second quarter. Barley makes up the largest percentage of product in this category and volumes are down as malting companies contracted fewer acres over the past two

crop years and supply chain needs have scaled back. Volumes are expected to slightly drop over the next 6 months and maintain that level or higher going forward.

With expected increases in volumes from existing products, exploration and ultimately development of liquid energy infrastructure, and continued focus on development of a broader portfolio of products, the Corporation expects steady growth from the transload and supply chain service business at Northgate, Saskatchewan and across the Ceres network of assets which will help offset the decline in the third-party grain storage agreements.

7. OTHER

CONTROLS ENVIRONMENT

Disclosure Controls and Procedures

Ceres maintains appropriate information systems, procedures, and controls to ensure that new information disclosed externally is complete, reliable, and timely. National Instrument 52-109 *Certification of Disclosure in Issuers' Annual and Interim Filings* ("NI 52-109") requires the Chief Executive Officer and the Chief Financial Officer to certify that they are responsible for establishing and maintaining disclosure controls and procedures ("DC&P") and that they have, as at December 31, 2018, designed the DC&P (or have caused such DC&P to be designed under their supervision) to provide reasonable assurance that material information relating to Ceres is made known to them by others, particularly during the period in which Ceres' annual filings are being prepared, and that information required to be disclosed by Ceres in its annual filings, interim filings or other reports filed or submitted by Ceres under applicable securities legislation is recorded, processed, summarized, and reported within the time periods specified in applicable securities legislation.

Internal Controls over Financial Reporting

NI 52-109 also requires the Chief Executive Officer and the Chief Financial Officer to certify that they are responsible for establishing and maintaining internal control over financial reporting ("ICFR") and that they have, as at December 31, 2018, designed ICFR to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards (IFRS). The control framework used by the Chief Executive Officer and the Chief Financial Officer to design Ceres' ICFR is the *Risk Management and Governance: Guidance on Control* (COCO Framework) published by CPA Canada. There have been no material changes in the Corporation's internal control over financial reporting during the quarter ended December 31, 2018 that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

The Corporation's financial instruments and other instruments, including a discussion of risks and relevant risk sensitivities, can be found in Note 6 of the Interim Condensed Consolidated Financial Statements.

OFF-BALANCE SHEET ARRANGEMENTS

Ceres has operating lease commitments that are not recorded on the balance sheet. Refer to note 6 for the schedule of the contractual maturities of operating lease obligations.

RELATED-PARTY TRANSACTIONS

The remuneration of key management personnel of the Corporation, which includes both members of the Board of Directors and leadership team including the President and CEO, CFO and vice presidents, is set out below in aggregate:

<i>(in thousands of USD)</i>	Three months ended		Six months ended	
	December 31,		December 31,	
	2018	2017	2018	2017
Employee/director salaries and benefits	\$ 250	\$ 228	\$ 765	\$ 519
Share-based compensation	280	123	278	140
	\$ 530	\$ 351	\$ 1,043	\$ 659

Savage Riverport, LLC

Ceres routinely transacts business directly with Savage Riverport, LLC. Such transactions are in the ordinary course of business and include storage and elevation fees for grain storage, as well as management fees. Related party revenue of \$40 thousand is included in total revenue in the Consolidated Statements of Net and Comprehensive Income (Loss) for the first quarter of fiscal year 2019. Related party expenses recorded in cost of sales are \$0.8 million for the first quarter of fiscal year 2019. As at December 31, 2018, the accounts receivable, due from Savage Riverport, LLC totaled \$49 thousand and accounts payable, due to Savage Riverport, LLC totaled \$7 thousand. Savage Riverport, LLC was formed on April 30, 2018 and, as such, there were no revenues or cost of sales for the period ended December 31, 2017.

Bixby Term Loan

An affiliate of Bixby Bridge Fund IV, LLC (“the Lender”), separate and distinct from the Lender, holds an indirect, minority investment in Ceres and, therefore, the Lender, and/or this affiliate, may be a related party of the Corporation. The Bixby Loan was negotiated on arm’s length terms after consideration of other financing alternatives under the supervision of members of the Corporation’s Board of Directors who are independent of the Lender.

SHARES OUTSTANDING

As at February 12, 2019, the issued and outstanding equity securities of the Corporation consisted of 27,934,991 common shares. In addition, the Corporation has 1,956,387 stock options outstanding with a weighted-average exercise price of C\$5.18 per common share and 307,972 deferred share units outstanding.

CONTINGENT LIABILITIES

See Note 19 of the Interim Condensed Consolidated Financial Statements for disclosure of the Corporation’s contingencies as at December 31, 2018.

8. NON-IFRS FINANCIAL MEASURES AND RECONCILIATIONS

Certain financial measures in this MD&A and discussed below are not prescribed by and do not have a standardized meaning under IFRS. As such, they are unlikely to be comparable to similar measures presented

by other issuers. These non-IFRS financial measures are included because management uses the information to analyze leverage, liquidity, and operating performance.

Earnings Before Interest, Income Taxes, Depreciation and Amortization

The Corporation believes the presentation of EBITDA can provide useful information to investors and shareholders as it provides increased transparency. EBITDA is one metric that is used by management to determine the Corporation's ability to service its debt and finance capital. EBITDA excludes gains and losses on property, plant and equipment and assets held for sale, gains and losses on equity investments as these items are considered to be non-recurring in nature.

The following table is a reconciliation of EBITDA for Ceres on a consolidated basis for the three and six months ended December 31, 2018 and 2017:

	Three months ended December 31,		Six months ended 31,		December	
	2018	2017	2018	2017	2018	2017
<i>(in thousands of USD)</i>						
Net income (loss) for the period	\$ (5,159)	\$ 224	\$ (13,673)	\$ (582)		
Interest Expense	1,511	845	2,197	1,775		
Loss (Gain) on sale or property, plant and equipment	(5)	-	(5)	63		
Income taxes (recovered)	(23)	(64)	5	(62)		
Share of net (income) loss in investments in associates	56	83	150	168		
Amortization of intangible assets	1,277	-	2,112	-		
Depreciation on property, plant and equipment	1,118	1,245	2,241	2,495		
	<u>\$ (1,225)</u>	<u>\$ 2,333</u>	<u>\$ (6,973)</u>	<u>\$ 3,857</u>		

Return on Shareholders' Equity

Ceres believes that the return on shareholders' equity can be an effective measure used to evaluate the performance of the business over time. Management uses this metric to analyze performance and set targets. Return on shareholders' equity is the quotient of the net income (loss) for the period and the total shareholders' equity as at the reporting date.

The following table is a calculation of return on shareholders' equity for the three and six months ended December 31, 2018 and 2017:

	Three months ended December 31,		Six months ended 31,		December	
	2018	2017	2018	2017	2018	2017
<i>(in thousands of USD)</i>						
Net income (loss) for the period	\$ (5,159)	\$ 224	\$ (13,673)	\$ (582)		
Total shareholders' equity as at reporting date	\$ 131,629	\$ 150,761	\$ 131,629	\$ 150,761		
	<u>-3.9%</u>	<u>0.1%</u>	<u>-10.4%</u>	<u>-0.4%</u>		

Ongoing Litigation Expense (Scoular)

The following table is a calculation of the total ongoing litigation expenses in relation to the Scoular case for the three and six months ended December 31, 2018 and 2017:

<i>(in thousands of USD)</i>	Three months ended December 31,		Six months ended 31,		December 31,	
	2018	2017	2018	2017	2018	2017
Legal settlement	\$ -	\$ -	\$ (8,228)	\$ -	\$ -	\$ -
Legal fees	(147)	(457)	(1,304)	(733)	(1,304)	(733)
Ongoing litigation expense	<u>\$ (147)</u>	<u>\$ (457)</u>	<u>\$ (9,532)</u>	<u>\$ (733)</u>	<u>\$ (9,532)</u>	<u>\$ (733)</u>

Adjusted Net Income (Loss)

The Corporation believes that the adjusted net income (loss) can be an effective measure used to evaluate its profitability by excluding unusual items. In calculating adjusted net income, Ceres excludes gain (loss) on sale or impairment of property, plant and equipment, income (loss) from investments in associates, revaluation of warrants, gain (loss) on equity investments, legal expense related to ongoing litigation and one-time write-downs. The total legal and settlement expenses incurred for the Scoular case, from inception to settlement, was \$15 million. Ceres may calculate adjusted net income differently than other companies; therefore, Ceres' Adjusted Net Income (Loss) may not be comparable to similar measures presented by other issuers.

The following table is the adjusted net income (loss) for the three and six months ended December 31, 2018, and 2017:

<i>(in thousands of USD)</i>	Three months ended December 31,		Six months ended December 31,	
	2018	2017	2018	2017
Net income (loss)	\$ (5,159)	\$ 224	\$ (13,673)	\$ (582)
Loss (gain) on sale of property, plant and equipment	(5)	-	(5)	63
Ongoing litigation expense (Scoular)	147	457	9,532	733
Loss (gain) on investments in associates	56	83	150	168
Revaluation of portfolio investments	1,885	-	1,885	486
Adjusted net income (loss)	<u>\$ (3,076)</u>	<u>\$ 764</u>	<u>\$ (2,111)</u>	<u>\$ 868</u>

9. KEY ASSUMPTIONS & ADVISORIES

FORWARD LOOKING INFORMATION

This interim MD&A contains information that is “forward-looking information”, “forward-looking statements” and “future oriented financial information” (collectively herein referred to as “forward-looking statements”) within the meaning of applicable securities laws. Forward-looking statements in this document may include, among others, statements regarding future operations and results, anticipated business prospects and financial performance of Ceres and its subsidiaries, expectations or projections about the future, strategies and goals for growth, expected and future cash flows, costs, planned capital expenditures, additional anticipated capital projects, construction and completion dates, including plans to further develop the NLC, operating and financial results, critical accounting estimates and the expected financial and operational consequences of future commitments.

Generally, forward-looking statements can be identified by the use of forward-looking terminology such as “plans”, “expects” or “does not expect”, “is expected”, “budget”, “outlook”, “likely”, “probably”, “going forward”, “scheduled”, “estimates”, “forecasts”, “intends”, “anticipates” or “does not anticipate”, “believes”, “may have implications” or similar words and phrases or statements that certain actions, events or results “may”, “could”, “should”, “would”, “might”, or “will be taken”, “occur”, or “be achieved”. Forward-looking statements in this document are intended to provide Ceres’ shareholders and potential investors with information regarding Ceres and its subsidiaries, including management’s assessment of future financial and operational plans and outlook for Ceres and its subsidiaries.

Forward-looking statements are based on the opinions and estimates of management at the date the information is made, and are based on a number of assumptions and subject to a variety of risks and uncertainties and other factors that could cause actual events or results to differ materially from those projected in the forward-looking statements. Actual results or events may differ from those predicted in these forward-looking statements. All of the Corporation’s forward-looking statements are qualified by the assumptions that are stated or inherent therein, including the assumptions listed below. Although Ceres believes these assumptions are reasonable, this list is not exhaustive of factors that may affect any of the forward-looking statements.

KEY ASSUMPTIONS

Key assumptions have been made in connection with the forward-looking statements in this interim MD&A. These assumptions include, but are not limited to, the following:

- No material change in the regulatory environment in Canada and the United States;
- Supply and demand factors as well as the pricing environment for grains and other agricultural commodities;
- Fluctuation of currency and interest rates;
- General financial conditions for Western Canadian and American agricultural producers;
- Market share that will be achieved by the Corporation;
- Adequate and timely service from the railroad companies, and in particular from the Burlington Northern Santa Fe railroad at the NLC;
- The ability of Ceres to successfully operate Northgate;
- Realization of economic benefits resulting from the synergies with NLC; and
- The Corporation’s ability to maintain existing customer contracts and relationships coupled with its ability to increase its customer portfolio.

The preceding list is not an exhaustive list of all possible factors. All factors should be considered carefully when making decisions with respect to Ceres. Many such factors and events are not within the control of Ceres. Factors that could cause actual results or events to differ materially from current expectations include, among others, risks related to weather, politics and governments, changes in environmental and other laws and regulations, competitive factors in the agricultural, food processing and feed sectors, construction and completion of capital projects, labour, equipment and material costs, access to capital markets, interest and currency exchange rates, technological developments, global and local economic conditions, the ability of Ceres to successfully implement strategic initiatives and whether such strategic initiatives will yield the expected benefits, the operating performance of the Corporation’s assets, the availability and price of commodities, and the regulatory environment, processes and decisions. Ceres has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking

statements. However, there may be other factors that might cause actions, events or results that are not anticipated, estimated or intended. There can be no assurance that forward-looking information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements or information.

By its nature, forward-looking information is subject to various risks and uncertainties, including those risks discussed in other sections of this interim MD&A and in other filings and communications, any of which could cause Ceres' actual results and experience to differ materially from the anticipated results or published expectations. Additional information on these and other factors is available in the reports filed by Ceres with Canadian securities regulators. Readers are cautioned not to place undue reliance on this forward-looking information, which is given as of the date of this interim MD&A or otherwise, and not to use future-oriented information or financial outlooks for anything other than their intended purpose. Ceres undertakes no obligation to update publicly or revise any forward-looking statements or information, whether as a result of new information, change in management's estimates or opinions, future events or otherwise, except as required by law.