

*Unaudited Interim Condensed Consolidated Financial Statements of*



*For the three-month and nine-month periods ended December 31, 2012*

# **CERES GLOBAL AG CORP.**

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**December 31, 2012**

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**CERES GLOBAL AG CORP.**  
**Interim Condensed Consolidated Balance Sheets**  
*(Unaudited)*

|   | Note  | December 31,<br><u>2012</u> | March 31,<br><u>2012</u><br><i>(Note 17(a))</i> |
|---|-------|-----------------------------|---|
| <b>ASSETS</b>                                     |       |                             |   |
| <b>Current</b>                                    |       |                             |   |
| Cash  |       | \$ 21,719,236               | \$ 29,733,963                                   |
| Portfolio investments owned, at fair value        | 4     | 8,044,668                   | 9,873,064                                       |
| Due from Brokers                                  | 5     | 12,500,290                  | 2,463,520                                       |
| Derivatives                                       | 11(a) | 2,284,739                   | 2,955,578                                       |
| Accounts receivable, trade                        |       | 13,165,414                  | 9,622,892                                       |
| Inventories, grains                               |       | 189,581,670                 | 158,810,128                                     |
| Income taxes recoverable                          |       | 832                         | 842,478   |
| Prepaid expenses and sundry assets                |       | 711,363                     | 2,140,943                                       |
| <b>Current assets</b>                             |       | <b>248,008,212</b>          | <b>216,442,566</b>                              |
| <b>Investments in associates</b>                  |       | <b>4,170,748</b>            | <b>3,117,903</b>                                |
| <b>Intangible assets</b>                          |       | <b>298,470</b>              | <b>299,250</b>                                  |
| <b>Investment property</b>                        | 6     | <b>3,640,579</b>            | <b>2,900,582</b>                                |
| <b>Property, plant and equipment</b>              | 7     | <b>67,987,774</b>           | <b>69,637,460</b>                               |
| <b>Deferred tax assets</b>                        |       | <b>3,525,072</b>            | <b>-</b>  |
| <b>Non-current assets</b>                         |       | <b>79,622,643</b>           | <b>75,955,195</b>                               |
| <b>TOTAL ASSETS</b>                               |       | <b>\$ 327,630,855</b>       | <b>\$ 292,397,761</b>                           |
| <b>LIABILITIES</b>                                |       |                             |   |
| <b>Current</b>                                    |       |                             |   |
| Bank indebtedness                                 | 8     | \$ 124,748,436              | \$ 79,439,289                                   |
| Repurchase obligations                            | 9     | 53,395,967                  | -   |
| Accounts payable and accrued liabilities          |       | 6,377,557                   | 3,141,089                                       |
| Derivatives                                       | 11(a) | 847,795                     | 2,917,960                                       |
| Management fees payable                           | 13(a) | 275,049                     | 267,223   |
| Due to Manager                                    | 13(b) | 174,526                     | 55,000  |
| Current portion of long-term debt                 | 10(a) | -                           | 4,877,740                                       |
| <b>Current liabilities</b>                        |       | <b>185,819,330</b>          | <b>90,698,301</b>                               |
| <b>Long-term debt</b>                             | 10(a) | <b>-</b>                    | <b>42,959,816</b>                               |
| <b>Deferred income taxes</b>                      |       | <b>-</b>                    | <b>2,839,991</b>                                |
| <b>Non-current liabilities</b>                    |       | <b>-</b>                    | <b>45,799,807</b>                               |
| <b>TOTAL LIABILITIES</b>                          |       | <b>185,819,330</b>          | <b>136,498,108</b>                              |
| <b>SHAREHOLDERS' EQUITY</b>                       |       |                             |   |
| Common shares                                     | 12(c) | 138,298,904                 | 140,678,062                                     |
| Warrants  | 12(c) | 202,384                     | 202,384   |
| Contributed surplus                               |       | 9,026,038                   | 9,026,038                                       |
| Currency translation account                      |       | (3,558,178)                 | (3,290,879)                                     |
| (Deficit) retained earnings                       |       | (2,157,623)                 | 9,284,048                                       |
| <b>TOTAL SHAREHOLDERS' EQUITY</b>                 |       | <b>141,811,525</b>          | <b>155,899,653</b>                              |
| <b>SUBSEQUENT EVENT</b>                           | 18    |                             |   |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b> |       | <b>\$ 327,630,855</b>       | <b>\$ 292,397,761</b>                           |

The accompanying notes are an integral part of these financial statements.

ON BEHALF OF THE BOARD

"Mary Parniak" Director

"Brian Little" Director

**CERES GLOBAL AG CORP.**
**Interim Condensed Consolidated Statements of Comprehensive Income (Loss)**
**For the three-month and nine-month periods ended December 31**
*(Unaudited)*

|   | <u>Note</u> | <u>3 months</u>       |                       | <u>9 months</u>        |                     |
|---|-------------|-----------------------|-----------------------|------------------------|---------------------|
|   |             | <u>2012</u>           | <u>2011</u>           | <u>2012</u>            | <u>2011</u>         |
| <b>REVENUES</b>   |             | \$ 84,574,608         | \$ 22,639,316         | \$ 162,650,943         | \$ 147,291,387      |
| Cost of sales   |             | (86,981,665)          | (17,774,638)          | (162,565,310)          | (132,090,781)       |
| <b>GROSS PROFIT (LOSS)</b>  |             | <b>(2,407,057)</b>    | <b>4,864,678</b>      | <b>85,633</b>          | <b>15,200,606</b>   |
| General and administrative expenses   |             | (2,632,582)           | (2,338,228)           | (7,670,396)            | (8,493,632)         |
| <b>INCOME (LOSS) FROM OPERATIONS</b>  |             | <b>(5,039,639)</b>    | <b>2,526,450</b>      | <b>(7,584,763)</b>     | <b>6,706,974</b>    |
| Finance income (loss)   | 11(a)       | (1,135,470)           | (2,101,864)           | (2,598,576)            | (3,925,892)         |
| Finance expenses  |             | (5,574,288)           | (1,980,697)           | (9,729,387)            | (5,093,815)         |
| <b>LOSS BEFORE INCOME TAXES AND UNDERNOTED ITEM</b>                           |             | <b>(11,749,397)</b>   | <b>(1,556,111)</b>    | <b>(19,912,726)</b>    | <b>(2,312,733)</b>  |
| Income taxes (recovery)   |             | (3,982,342)           | 372,675               | (6,571,043)            | 778,889             |
| <b>LOSS BEFORE UNDERNOTED ITEM</b>  |             | <b>(7,767,055)</b>    | <b>(1,928,786)</b>    | <b>(13,341,683)</b>    | <b>(3,091,622)</b>  |
| Share of net income (loss) in investments in associates                       |             | 642,043               | 225,220               | 1,052,845              | (300,028)           |
| <b>NET LOSS FOR THE PERIOD</b>  |             | <b>(7,125,012)</b>    | <b>(1,703,566)</b>    | <b>(12,288,838)</b>    | <b>(3,391,650)</b>  |
| <b>Other comprehensive (loss) gain for the period</b>                         |             |                       |                       |                        |                     |
| (Loss) gain on translation of foreign currency accounts of foreign operations |             | 1,311,356             | (3,422,318)           | (267,299)              | 4,711,597           |
| <b>TOTAL COMPREHENSIVE (LOSS) INCOME FOR THE PERIOD</b>                       |             | <b>\$ (5,813,656)</b> | <b>\$ (5,125,884)</b> | <b>\$ (12,556,137)</b> | <b>\$ 1,319,947</b> |
| <b>WEIGHTED-AVERAGE NUMBER OF SHARES FOR THE PERIOD</b>                       |             | <b>14,336,399</b>     | <b>14,941,304</b>     | <b>14,417,710</b>      | <b>15,034,167</b>   |
| <b>EARNINGS (LOSS) PER SHARE</b>  |             |                       |                       |                        |                     |
| Basic   |             | \$ (0.50)             | \$ (0.11)             | \$ (0.85)              | \$ (0.23)           |
| Diluted   |             | \$ (0.50)             | \$ (0.11)             | \$ (0.85)              | \$ (0.23)           |
| <b>Supplemental disclosure of selected information:</b>                       |             |                       |                       |                        |                     |
| Depreciation included in Cost of sales  |             | \$ 692,451            | \$ 675,376            | \$ 2,079,639           | \$ 1,827,610        |
| Depreciation included in General and administrative expenses                  |             | \$ 35,201             | \$ 50,503             | \$ 106,435             | \$ 80,184           |
| Amortization of financing costs included in Finance expenses                  |             | \$ 533,444            | \$ 210,298            | \$ 1,017,822           | \$ 554,881          |
| Personnel costs included in Cost of sales                                     | 17(b)       | \$ 428,249            | \$ 529,067            | \$ 1,312,340           | \$ 1,535,143        |
| Personnel costs included in General and administrative expenses               | 17(b)       | \$ 115,259            | \$ 94,942             | \$ 365,078             | \$ 316,382          |

*The accompanying notes are an integral part of these financial statements.*

**CERES GLOBAL AG CORP.**

**Interim Condensed Consolidated Statements of Cash Flows**

**For the three-month and nine-month periods ended December 31**

*(Unaudited)*

|  | <u>Note</u> | <u>3 months</u>      |                      | <u>9 months</u>      |                      |
|--|-------------|----------------------|----------------------|----------------------|----------------------|
|  |             | <u>2012</u>          | <u>2011</u>          | <u>2012</u>          | <u>2011</u>          |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |             |                      |                      |                      |                      |
| Net loss for the period  |             | \$ (7,125,012)       | \$ (1,703,566)       | \$ (12,288,838)      | \$ (3,391,650)       |
| Adjustments for:   |             |                      | <i>(Note 17(a))</i>  |                      | <i>(Note 17(a))</i>  |
| Amortization of property, plant and equipment  |             | 727,652              | 725,879              | 2,186,074            | 1,907,794            |
| Realized gain on sale of investments   |             | -                    | 5,830,349            | -                    | 5,251,298            |
| Change in fair value of investments  |             | 616,327              | (3,272,783)          | 2,878,396            | (2,511,364)          |
| Loss on sale of property, plant and equipment  |             | 112,148              | -                    | 112,148              | -                    |
| Finance expense  |             | 5,574,288            | 1,980,697            | 9,729,387            | 5,093,815            |
| Income tax expense (recovery)  |             | (3,982,342)          | 372,675              | (6,571,043)          | 778,889              |
| Share of net (income) loss in investments in associates  |             | (642,043)            | (225,220)            | (1,052,845)          | 300,028              |
|  |             | (4,718,982)          | 3,708,031            | (5,006,721)          | 7,428,810            |
| Changes in non-cash working capital accounts   | 15          | 46,217,906           | (2,534,536)          | (41,905,464)         | 16,662,327           |
| Interest paid  |             | (4,906,551)          | (1,601,097)          | (8,377,685)          | (4,608,581)          |
| Income taxes recovered (paid)  |             | 26,023               | 37,527               | 1,029,023            | (963,106)            |
| <b>Cash flow provided by (used in) operating activities</b>                                    |             | <b>36,618,396</b>    | <b>(390,075)</b>     | <b>(54,260,847)</b>  | <b>18,519,450</b>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |             |                      |                      |                      |                      |
| Purchase of investments, investments sold short and options                                    |             | (800,000)            | (1,000,025)          | (1,050,000)          | (1,000,025)          |
| Proceeds from sale of investments, short sales and option premiums                             |             | -                    | 3,473,504            | -                    | 7,830,667            |
| Acquisition of investment property   | 6           | (102,990)            | (1,088,318)          | (739,997)            | (1,088,318)          |
| Proceeds from sale of property, plant and equipment  |             | 499,550              | -                    | 499,550              | -                    |
| Acquisition of property, plant and equipment   | 7           | (375,698)            | (554,572)            | (1,319,651)          | (13,108,897)         |
| <b>Cash flow provided by (used in) investing activities</b>                                    |             | <b>(779,138)</b>     | <b>830,589</b>       | <b>(2,610,098)</b>   | <b>(7,366,573)</b>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |             |                      |                      |                      |                      |
| Net proceeds from (net repayment of) bank indebtedness   |             | (14,221,400)         | (41,280,600)         | 45,958,600           | (22,281,750)         |
| Net proceeds from (net repayment of) repurchase obligations                                    |             | 13,622,809           | 23,906,438           | 53,621,379           | (13,698,408)         |
| Financing costs paid   |             | (34,398)             | (124,681)            | (821,753)            | (441,329)            |
| Proceeds from issuance of long-term debt   |             | -                    | 21,126,402           | -                    | 21,126,402           |
| Repayment of long-term debt  |             | (45,828,028)         | (894,514)            | (48,360,603)         | (2,599,538)          |
| Change in restricted cash  |             | 6,157,208            | -                    | -                    | -                    |
| Repurchase of common shares under normal course issuer bid                                     | 12(b)       | (108,674)            | (1,501,378)          | (1,531,991)          | (3,498,871)          |
| <b>Cash flow provided by (used in) financing activities</b>                                    |             | <b>(40,412,483)</b>  | <b>1,231,667</b>     | <b>48,865,632</b>    | <b>(21,393,494)</b>  |
| <b>Foreign exchange cash flow adjustment on accounts<br/>denominated in a foreign currency</b> |             | <b>158,035</b>       | <b>281,625</b>       | <b>(9,414)</b>       | <b>98,587</b>        |
| <b>(Decrease) increase in cash for the period</b>  |             | <b>(4,415,190)</b>   | <b>1,953,806</b>     | <b>(8,014,727)</b>   | <b>(10,142,030)</b>  |
| Cash, beginning of period  |             | 26,134,426           | 34,741,005           | 29,733,963           | 46,836,841           |
| <b>Cash, end of period</b>   |             | <b>\$ 21,719,236</b> | <b>\$ 36,694,811</b> | <b>\$ 21,719,236</b> | <b>\$ 36,694,811</b> |

*The accompanying notes are an integral part of these financial statements*

**CERES GLOBAL AG CORP.****Interim Condensed Consolidated Statements of Changes in Shareholders' Equity****For the nine-month periods ended December 31***(Unaudited)*

|   | <u>Note</u> | <u>Common<br/>shares</u> | <u>Warrants</u>   | <u>Contributed<br/>surplus</u> | <u>Cumulative<br/>translation<br/>account</u> | <u>Retained<br/>earnings<br/>(deficit)</u> | <u>Total</u>          |
|---|-------------|--------------------------|-------------------|--------------------------------|---|--|-----------------------|
| <b>Balances, April 1, 2012</b>                              |             | <b>\$ 140,678,062</b>    | <b>\$ 202,384</b> | <b>\$ 9,026,038</b>            | <b>\$ (3,290,879)</b>                         | <b>\$ 9,284,048</b>                        | <b>\$ 155,899,653</b> |
| <i>Changes in nine-month period ended December 31, 2012</i> |             |                          |                   |                                |   |  |                       |
| Repurchases under normal course issuer bid                  | 12(b)       | (2,379,158)              | -                 | -                              | -   | 847,167                                    | (1,531,991)           |
| Other comprehensive loss                                    |             | -                        | -                 | -                              | (267,299)                                     | -  | (267,299)             |
| Net loss for the period                                     |             | -                        | -                 | -                              | -   | (12,288,838)                               | (12,288,838)          |
| <b>Balances, December 31, 2012</b>                          |             | <b>\$ 138,298,904</b>    | <b>\$ 202,384</b> | <b>\$ 9,026,038</b>            | <b>\$ (3,558,178)</b>                         | <b>\$ (2,157,623)</b>                      | <b>\$ 141,811,525</b> |
| <b>Balances, April 1, 2011</b>                              |             | <b>\$ 146,947,393</b>    | <b>\$ 202,384</b> | <b>\$ 9,026,038</b>            | <b>\$ (5,786,261)</b>                         | <b>\$ 10,954,155</b>                       | <b>\$ 161,343,709</b> |
| <i>Changes in nine-month period ended December 31, 2011</i> |             |                          |                   |                                |   |  |                       |
| Repurchases under normal course issuer bid                  | 12(b)       | (5,209,998)              | -                 | -                              | -   | 1,711,127                                  | (3,498,871)           |
| Other comprehensive income                                  |             | -                        | -                 | -                              | 4,711,597                                     | -  | 4,711,597             |
| Net loss for the period                                     |             | -                        | -                 | -                              | -   | (3,391,650)                                | (3,391,650)           |
| <b>Balances, December 31, 2011</b>                          |             | <b>\$ 141,737,395</b>    | <b>\$ 202,384</b> | <b>\$ 9,026,038</b>            | <b>\$ (1,074,664)</b>                         | <b>\$ 9,273,632</b>                        | <b>\$ 159,164,785</b> |

*The accompanying notes are an integral part of these financial statements*

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

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### 1. CORPORATE STATUS, REPORTING ENTITY AND NATURE OF OPERATIONS

Ceres Global Ag Corp. (hereinafter referred to as “Ceres” or the “Corporation”) was incorporated on November 1, 2007, as amended on December 6, 2007, under the provisions of the *Business Corporations Act* (Ontario). Ceres is a corporation domiciled in Canada, and the address of its registered office is 33 Yonge Street, Suite 600, Toronto, Ontario, Canada, M5E 1G4. These interim condensed consolidated financial statements of Ceres as at and for the three-month and nine-month periods ended December 31, 2012 include the accounts of Ceres and its six wholly owned subsidiaries. All intercompany transactions and balances have been eliminated.

Riverland Ag is an agricultural grain supply ingredient company that currently owns and operates fourteen storage and handling facilities in the American states of Minnesota, North Dakota, Wyoming, New York, Wisconsin and the Canadian province of Ontario.

### 2. BASIS OF PREPARATION

#### Statement of compliance

These interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) and with IAS 34 *Interim Financial Reporting* (“IAS 34”). Certain information and disclosures normally required to be included in notes to annual consolidated financial statements have been condensed or omitted. Accounting, estimation and valuation policies have been consistently applied to all periods presented herein, in accordance with IFRS.

These interim condensed consolidated financial statements were authorized for issue by the Audit Committee of the Board of Directors on February 11, 2013.

#### Functional and presentation currency

These interim condensed consolidated financial statements are presented in Canadian dollars (“CAD”), which is the Corporation’s functional currency.

#### Basis of measurement

These interim condensed consolidated financial statements have been prepared on the historical cost basis, except for the following material items in the statement of financial position:

- Derivative financial instruments are measured at fair value;
- Financial instruments at fair value through profit or loss are measured at fair value; and
- Inventories are measured at fair value less costs to sell.

#### Use of estimates and judgments

The preparation of the interim condensed consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Interim condensed consolidated financial statements

These interim condensed consolidated financial statements should be read in conjunction with Ceres' audited consolidated financial statements for the year ended March 31, 2012. The Corporation's significant accounting policies were presented in Note 3 of those audited financial statements.

### 4. PORTFOLIO INVESTMENTS

|                  | <u>December 31, 2012</u> | <u>March 31, 2012</u> |
|------------------|--------------------------|-----------------------|
| Total fair value | \$ 8,044,668             | \$ 9,873,064          |
| Total cost       | \$ 13,450,857            | \$ 12,387,501         |

### 5. DUE FROM (TO) BROKERS

Due from Broker for Ceres' portfolio investments represents amounts at the custodian brokers from settled and unsettled trades. Due from Broker for Riverland Ag for commodity futures and options contracts represents margin deposits and open trade equity maintained by a broker in connection with such contracts.

### 6. INVESTMENT PROPERTY

Investment property is stated at cost. Investment property includes land currently held for capital appreciation and not otherwise utilized by Ceres. On initial recognition, investment property is measured at cost, including directly attributable expenditures that are capitalized on the basis it is probable that future economic benefits associated with the expenditure related to the investment property will flow to Ceres and the cost of such expenditure can be measured reliably. As at December 31, 2012, management has determined that the fair value of investment property approximates cost, on the basis that investment property was acquired recently and there are no significant conditions that would indicate that fair value varies materially from cost. As at the date of preparation of these interim condensed consolidated financial statements, Ceres has not engaged an independent valuator to determine the fair value of investment property.

The changes to the investment property for the nine-month period ended December 31, 2012 and the year ended March 31, 2012, are as follows:

|   | <u>December 31,</u><br><u>2012</u> | <u>March 31,</u><br><u>2012</u> |
|---|------------------------------------|---------------------------------|
| Investment property, cost as at beginning of period | \$ 2,900,582                       | \$ -                            |
| Additions   | 739,997                            | 2,900,582                       |
| Investment property, cost as at end of period       | \$ 3,640,579                       | \$ 2,900,582                    |



# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

### 7. PROPERTY, PLANT AND EQUIPMENT

|   | <u>December 31, 2012</u>    | <u>March 31, 2012</u>       |
|---|-----------------------------|-----------------------------|
| Buildings and silos/elevators   | \$ 62,910,540               | \$ 62,883,609               |
| Machinery and equipment   | 3,489,753                   | 3,380,918                   |
| Furniture, fixtures, office equipment, computer software, and other property, plant and equipment | 2,077,136                   | 1,664,782                   |
| Land  | 5,865,340                   | 5,796,412                   |
|   | <u>74,342,769</u>           | <u>73,725,721</u>           |
| Less: accumulated depreciation  | <u>(6,354,995)</u>          | <u>(4,088,261)</u>          |
|   | <u><b>\$ 67,987,774</b></u> | <u><b>\$ 69,637,460</b></u> |

For the nine-month period ended December 31, 2012, additions to property, plant and equipment totalled \$1,319,651 (2011: \$13,108,897). For the quarter ended December 31, 2012, additions to property, plant and equipment totalled \$375,698 (2011: \$554,572).

### 8. BANK INDEBTEDNESS

Riverland Ag has a revolving credit agreement with a lender based in the United States of America, for a syndicated committed facility of USD\$180 million, and secured by predominantly all assets of Riverland Ag, including cash but excluding property, plant and equipment. The obligation is guaranteed by Riverland Ag and by Ceres Canada Holding Corp., Ceres U.S. Holding Corp., and Riverland Canada. The credit agreement is subject to borrowing base limitations. The agreement may be extended by mutual agreement of Riverland Ag and the lenders prior to the expiration of the agreement.

For the period from April 1, 2012 to July 30, 2012, borrowings were subject to interest at LIBOR plus 4.00 per cent, with interest calculated and paid monthly. Thereafter, and pursuant to the amended and restated agreement, borrowings were subject to interest at LIBOR plus 3.75 per cent, with interest calculated and paid monthly. The credit agreement is subject to certain commitment fees based on a graduated scale depending on the amount of the credit facility that remains undrawn. The commitment fees are payable quarterly in arrears on the average daily undrawn amount.

As described in Note 16 (Management of capital), this credit facility has certain covenants pertaining to the accounts of Riverland Ag. As at December 31, 2012 and March 31, 2012, Riverland Ag was in compliance with all debt covenants.

The following is a summary of the carrying amount of bank indebtedness:

|                             | <u>December 31, 2012</u>     |                              | <u>March 31, 2012</u>       |                             |
|-----------------------------|------------------------------|------------------------------|-----------------------------|-----------------------------|
|                             | <u>in USD</u>                | <u>in CAD</u>                | <u>in USD</u>               | <u>in CAD</u>               |
| Revolving line of credit    | \$ 126,000,000               | \$ 125,357,400               | \$ 80,000,000               | \$ 79,800,000               |
| Unamortized financing costs | (612,086)                    | (608,964)                    | (361,615)                   | (360,711)                   |
|                             | <u><b>\$ 125,387,914</b></u> | <u><b>\$ 124,748,436</b></u> | <u><b>\$ 79,638,385</b></u> | <u><b>\$ 79,439,289</b></u> |

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

### 9. REPURCHASE OBLIGATIONS

As at December 31, 2012, Riverland Ag has open repurchase commitments under its product financing arrangement with Macquarie Commodities (USA), Inc. ("MCUSA") to repurchase 6,800,000 bushels of certain grains. Under the product financing arrangement, Riverland Ag sold MCUSA grains under contract and simultaneously entered into contracts to repurchase the grains in the fourth quarter of the fiscal year ending March 31, 2013 ("FYE 2013"). Since Riverland Ag is obligated to repurchase these commodities from MCUSA, it has not recognized these transactions as sales. As at December 31, 2012, the Corporation continues to recognize the inventory owned by Riverland Ag in this regard on its interim consolidated balance sheet and has recorded a liability of USD\$53,669,682 at that date (CAD\$53,395,967), plus accrued interest payable (March 31, 2012: repurchase obligation of \$nil). As at December 31, 2012, the fixed interest rates on the open repurchase commitments range from 4.06 per cent to 4.46 per cent.

### 10. LONG-TERM DEBT

(a) *Terms and conditions of loans, and loan balances*

Prior to December 17, 2012, Riverland Ag had a ten-year term loan agreement in the amount of USD\$10 million with Great Western Bank ("GWB"), bearing a fixed annual interest rate of 6.60 per cent ("GWB loan #2"), which was repayable in 120 equal monthly principal installments of USD\$83,333 plus interest, and a 10-year secured term loan agreement in the amount of USD\$40.5 million with GWB, bearing a fixed annual interest rate of 5.35 per cent ("GWB loan #3"), which was repayable in 120 monthly installments requiring a level principal repayment of USD\$337,500 plus interest.

On December 17, 2012, Riverland Ag repaid its outstanding notes payable due to GWB. The amount of principal repaid totalled USD\$44,616,667 (CAD\$43,907,262). On repayment, Riverland Ag also paid a loan prepayment penalty of USD\$2,513,098 (CAD\$2,473,140). Riverland Ag has also amortized the remaining unamortized financing costs of USD\$348,616 (CAD\$343,073) related to long-term debt. The prepayment penalty amount and the amortization of the long-term debt financing costs are included in finance expenses.

Long-term debt is summarized as follows:

|   | <u>December 31, 2012</u> |               | <u>March 31, 2012</u> |               |
|---|--------------------------|---------------|-----------------------|---------------|
|   | <u>in USD</u>            | <u>in CAD</u> | <u>in USD</u>         | <u>in CAD</u> |
| GWB loan #2   | \$ -                     | \$ -          | \$ 8,916,667          | \$ 8,894,375  |
| GWB loan #3   | -                        | -             | 39,487,500            | 39,388,781    |
|   | -                        | -             | 48,404,167            | 48,283,156    |
| Unamortized financing costs   | -                        | -             | (446,717)             | (445,600)     |
| Net carrying amounts  | -                        | -             | 47,957,450            | 47,837,556    |
| Portion due within twelve months  | -                        | -             | (5,050,000)           | (5,037,375)   |
| Unamortized financing costs on current portion                              | -                        | -             | 160,035               | 159,635       |
| Current portion, net of unamortized financing costs                         | -                        | -             | (4,889,965)           | (4,877,740)   |
| Long-term portion of term loans payable, net of unamortized financing costs | \$ -                     | \$ -          | \$ 43,067,485         | \$ 42,959,816 |

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

### 10. LONG-TERM DEBT (continued)

#### (b) Restricted cash – payment reserve account

On August 1, 2012, Riverland Ag opened a cash account with GWB, its lender under the former long-term facility, and deposited cash of USD\$7,551,079. This amount then represented the aggregate of principal and interest payments due until July 31, 2013 on Riverland Ag's long-term debt. On December 17, 2012, following the repayment of the term loans due to GWB, the restricted cash amount was released to Riverland Ag by the lender.

### 11. FINANCIAL INSTRUMENTS

#### (a) Fair value of financial instruments

The fair value of financial instruments closely approximates their carrying values.

Derivative assets and Derivative liabilities, which are held for trading and valued at fair value through profit and loss, include the following:

|  | December 31,<br>2012 | March 31,<br>2012 |
|--|----------------------|-------------------|
| <u>Derivative assets</u>                 |                      |                   |
| Unrealized gains on open cash contracts  | \$ 2,284,739         | \$ 2,955,578      |
| <u>Derivative liabilities</u>            |                      |                   |
| Unrealized losses on open cash contracts | \$ (847,795)         | \$ (2,917,960)    |

For the three-month and nine-month periods ended December 31, 2012 and 2011, finance income (loss) includes the following:

|  | 3 months              |                       | 9 months              |                       |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
|  | 2012                  | 2011                  | 2012                  | 2011                  |
| Dividend revenues, net of withholding taxes                              | \$ -                  | \$ 4,002              | \$ -                  | \$ 21,221             |
| Interest and other revenues, net of interest expense on bonds sold short | 20,608                | 61                    | 20,725                | 3,636                 |
| Realized loss on sale of investments                                     | -                     | (5,830,349)           | -                     | (5,251,298)           |
| Realized loss on sale of property, plant and equipment                   | (112,148)             | -                     | (24,222)              | -                     |
| Realized gain (loss) on currency-hedging transactions                    | (433,720)             | 463,783               | 285,497               | (1,308,747)           |
| Realized and unrealized (loss) gain on foreign exchange                  | 6,117                 | (12,144)              | (2,180)               | 97,932                |
| Change in fair value of investments                                      | (616,327)             | 3,272,783             | (2,878,396)           | 2,511,364             |
|  | <u>\$ (1,135,470)</u> | <u>\$ (2,101,864)</u> | <u>\$ (2,598,576)</u> | <u>\$ (3,925,892)</u> |

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

### 11. FINANCIAL INSTRUMENTS (continued)

#### (b) Management of financial instruments risks

In the normal course of business, the Corporation is exposed to various financial instruments risks, including market risk (consisting of price risk, commodity risk, interest rate risk and currency risk), credit risk, and liquidity risk. The Corporation's overall risk management program seeks to minimize potentially adverse effects of those risks on the Corporation's financial performance. The Corporation may use derivative financial instruments to mitigate certain risk exposures. The Corporation may invest in non-public and public issuers and assets.

#### Price risk

As at December 31, 2012 and March 31, 2012, the Corporation's market risk pertaining to portfolio investments is potentially affected by two main components, being changes in actual market prices and changes in foreign exchange rates. The Corporation's sensitivity to foreign currency movements is reported below (Currency risk).

Notwithstanding these factors, the following is a summary of the effect on the results of operations of the Corporation, if the bid or ask prices of each of the portfolio investments (including investments owned, short sales and written options) as at December 31, 2012 and March 31, 2012 had increased or decreased by 10 per cent, with all other variables remaining constant:

|  | <u>December 31, 2012</u>                |  | <u>March 31, 2012</u>                   |  |
|--|---|--|---|--|
|  | Increase<br>(decrease)<br>in net income | Increase<br>(decrease)<br>in earnings<br>per share | Increase<br>(decrease)<br>in net income | Increase<br>(decrease)<br>in earnings<br>per share |
| <u>Change in bid/ask prices of investments</u> |   |  |   |  |
| 10% increase in bid-ask prices                 | \$ 804,467                              | \$ 0.06  | \$ 199,850                              | \$ 0.01  |
| 10% decrease in bid-ask prices                 | \$ (804,467)                            | \$ (0.06)  | \$ (199,850)                            | \$ (0.01)  |

#### Commodity risk

The following is a summary of the effect on the results of operations of the Corporation, if the fair value of each of the open cash contracts as at December 31, 2012 and March 31, 2012 had increased or decreased by 5 per cent, with all other variables remaining constant:

|  | <u>December 31, 2012</u>                |  | <u>March 31, 2012</u>                   |  |
|--|---|--|---|--|
|  | Increase<br>(decrease)<br>in net income | Increase<br>(decrease)<br>in earnings<br>per share | Increase<br>(decrease)<br>in net income | Increase<br>(decrease)<br>in earnings<br>per share |
| <u>Change in bid/ask prices of commodities</u> |   |  |   |  |
| 5% increase in bid-ask prices                  | \$ 521,053                              | \$ 0.04  | \$ 126,572                              | \$ 0.01  |
| 5% decrease in bid-ask prices                  | \$ (521,053)                            | \$ (0.04)  | \$ (126,572)                            | \$ (0.01)  |

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

### 11. FINANCIAL INSTRUMENTS (continued)

(b) Management of financial instruments risks (continued)

#### Interest rate risk

As at December 31, 2012 and March 31, 2012, Riverland Ag has a variable rate interest-bearing liability in the form of its revolving credit facility. As disclosed in Note 8 (Bank indebtedness), Riverland Ag's revolving credit facility bears interest at an annual rate of LIBOR plus 3.75 per cent (March 31, 2012: annual rate of LIBOR plus 4.00 per cent). As at December 31, 2012 and March 31, 2012, management has determined the effect on the future results of operations of the Corporation, if the variable interest rate component applicable on those dates on the revolving credit facility were to increase by 25 basis points ("25 bps") as at those dates respectively, using the balance of the revolving credit facility payable as at those dates, using the number of shares then issued and outstanding, and with all other variables remaining constant. On that basis, the potential effects on the future result of operations would be as follows:

|  | <u>December 31, 2012</u>            |   | <u>March 31, 2012</u>               |   |
|--|-------------------------------------|---|-------------------------------------|---|
|  | Decrease<br>in net<br><u>income</u> | Decrease<br>in earnings<br><u>per share</u> | Decrease<br>in net<br><u>income</u> | Decrease<br>in earnings<br><u>per share</u> |
| <u>Change in interest rate on revolving facility</u> |                                     |   |                                     |   |
| 25 bps increase in annual interest rate              | \$ (313,394)                        | \$ (0.02)                                   | \$ (199,500)                        | \$ (0.01)                                   |

#### Credit risk

Credit risk is the risk a counterparty would be unable to pay amounts due to the Corporation in accordance with the terms and conditions of the debt instruments. As at December 31, 2012 and March 31, 2012, the Corporation is subject to credit risk concerning cash, amounts due from brokers, trade accounts receivable, and to the extent that certain open cash contracts for grain commodities as at those dates gave rise to unrealized gains thereon. The maximum exposure to credit risk on those assets is limited to the carrying value of those assets.

Riverland Ag uses various grain contracts as part of its overall grain merchandising strategies. Performance on these contracts is dependent on delivery of the grain or a customer buy-out. There is counter-party risk associated with non-performance, which may have the potential of creating losses for the Corporation. The Corporation's management has assessed the counter-party risk and believes that insignificant losses, if any, would result from non-performance.

Riverland Ag regularly evaluates its credit risk concerning its trade accounts receivable to the extent that such receivables may be concentrated in certain industries or with significant customers. Riverland minimizes this risk by having a diverse customer base and established credit policies. The aging of Riverland Ag's trade accounts receivable are substantially current. Based on its review and assessment of its trade accounts receivable, management of Riverland Ag has determined that no allowance for doubtful accounts is warranted, and management is confident in its ability to collect outstanding trade accounts receivable.

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

### 11. FINANCIAL INSTRUMENTS (continued)

(b) Management of financial instruments risks (continued)

#### Liquidity risk

The following are the contractual maturities of financial liabilities, including interest payments, as at December 31, 2012 and March 31, 2012:

| <u>December 31, 2012</u>                 | Carrying<br><u>amount</u> | Contractual<br><u>cash flows</u> | <u>1 year</u>         | <u>2 years</u> | 3 to<br><u>5 years</u> | More than<br><u>5 years</u> |
|--|---------------------------|----------------------------------|-----------------------|----------------|------------------------|-----------------------------|
| Bank indebtedness                        | \$ 124,748,436            | \$ 125,357,400                   | \$ 125,357,400        | \$ -           | \$ -                   | \$ -                        |
| Repurchase obligations                   | 53,395,967                | 53,395,967                       | 53,395,967            | -              | -                      | -                           |
| Accounts payable and accrued liabilities | 6,377,557                 | 6,377,557                        | 6,377,557             | -              | -                      | -                           |
| Derivatives                              | 847,795                   | 847,795                          | 847,795               | -              | -                      | -                           |
| Management fees payable                  | 275,049                   | 275,049                          | 275,049               | -              | -                      | -                           |
| Due to Manager                           | 174,526                   | 174,526                          | 174,526               | -              | -                      | -                           |
|  | <u>\$ 185,819,330</u>     | <u>\$ 186,428,294</u>            | <u>\$ 186,428,294</u> | <u>\$ -</u>    | <u>\$ -</u>            | <u>\$ -</u>                 |

| <u>March 31, 2012</u>                    | Carrying<br><u>amount</u> | Contractual<br><u>cash flows</u> | <u>1 year</u>        | <u>2 years</u>      | 3 to<br><u>5 years</u> | More than<br><u>5 years</u> |
|--|---------------------------|----------------------------------|----------------------|---------------------|------------------------|-----------------------------|
| Bank indebtedness                        | \$ 79,439,289             | \$ 79,800,000                    | \$ 79,800,000        | \$ -                | \$ -                   | \$ -                        |
| Accounts payable and accrued liabilities | 3,141,089                 | 3,141,089                        | 3,141,089            | -                   | -                      | -                           |
| Derivatives                              | 2,917,960                 | 2,917,960                        | 2,917,960            | -                   | -                      | -                           |
| Management fees payable                  | 267,223                   | 267,223                          | 267,223              | -                   | -                      | -                           |
| Due to Manager                           | 55,000                    | 55,000                           | 55,000               | -                   | -                      | -                           |
| Long-term debt                           | 47,837,556                | 61,298,947                       | 7,603,273            | 7,321,304           | 20,276,459             | 26,097,911                  |
|  | <u>\$ 133,658,117</u>     | <u>\$ 147,480,219</u>            | <u>\$ 93,784,545</u> | <u>\$ 7,321,304</u> | <u>\$ 20,276,459</u>   | <u>\$ 26,097,911</u>        |

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

December 31, 2012

(Unaudited)

### 11. FINANCIAL INSTRUMENTS (continued):

(b) Management of financial instruments risks (continued)

#### Currency risk

In the normal course of business, Ceres may hold assets or have liabilities denominated in currencies other than Canadian dollars (its presentation and functional currency, and referred to in this section as “CAD”). Therefore, Ceres is exposed to currency risk, as the value of any assets or liabilities denominated in currencies other than CAD will vary due to changes in foreign exchange rates.

The following is a summary, at fair value, of Ceres’ exposure to currency risks:

| <u>Currency</u>    | <u>December 31, 2012</u> |  | <u>March 31, 2012</u>  |  |
|--------------------|--------------------------|--|------------------------|--|
|                    | Net asset<br>exposure*   | Net forward<br>contracts (to sell<br>foreign currency) | Net asset<br>exposure* | Net forward<br>contracts (to sell<br>foreign currency) |
| U.S. dollars       | \$ 2,030,908             | \$ 30,000,000  | \$ 2,530,933           | \$ 32,494,151  |
| Australian dollars | \$ 807                   | \$ -   | \$ 803                 | \$ -   |

\*Exposure excludes the effect of forward foreign exchange contracts.

As at December 31, 2012, Ceres was committed to a forward foreign exchange contract executed on December 31, 2012 and due January 31, 2013, as noted in the preceding table.

The following is a summary of the effect on the results of operations of the Corporation if the CAD had become 5 per cent stronger or weaker against each of the other currencies as at December 31, 2012 and March 31, 2012, with all other variables remaining constant, related to assets and liabilities denominated in foreign currencies and to the forward foreign exchange contracts:

| <u>Change in foreign exchange rate</u> | <u>December 31, 2012</u>                |  | <u>March 31, 2012</u>                   |  |
|--|---|--|---|--|
|  | Increase<br>(decrease)<br>in net income | Increase<br>(decrease)<br>in earnings<br>per share | Increase<br>(decrease)<br>in net income | Increase<br>(decrease)<br>in earnings<br>per share |
| CAD 5% stronger                        | \$ 1,395,783                            | \$ 0.10  | \$ 1,502,954                            | \$ 0.10  |
| CAD 5% weaker                          | \$ (1,385,650)                          | \$ (0.10)  | \$ (1,490,274)                          | \$ (0.10)  |

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

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(Unaudited)

### 11. FINANCIAL INSTRUMENTS (continued):

#### (c) Fair value measurements

The following is a summary of the classification of financial instruments carried at fair value (portfolio investments and derivatives assets and liabilities, and of (options and forward foreign exchange contracts)) using the hierarchy of inputs described in Note 3 (Summary of significant accounting policies – fair value measurements):

| <u>December 31, 2012</u>                                 | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Totals</u>  |
|--|----------------|----------------|----------------|----------------|
| Equities, long   | \$ 4,073,050   | \$ 797,353     | \$ 3,174,265   | \$ 8,044,668   |
| Due from broker, unrealized gains on futures and options | 739,509        | -              | -              | 739,509        |
| Derivative assets  | -              | 2,284,739      | -              | 2,284,739      |
| Inventories, grains                                      | -              | 189,233,109    | -              | 189,233,109    |
| Due to broker, unrealized losses on futures and options  | (608,064)      | -              | -              | (608,064)      |
| Derivative liabilities                                   | -              | (847,795)      | -              | (847,795)      |
|  | \$ 4,204,495   | \$ 191,467,406 | \$ 3,174,265   | \$ 198,846,166 |

The following is a reconciliation of the changes in the equities, long, measured at fair value using unobservable inputs (Level 3), for the nine-month period ended December 31, 2012:

|   |              |
|---|--------------|
| Balance, April 1, 2012                                | \$ 3,861,027 |
| Transfer from Level 3 to Level 2                      | (1,000,025)  |
| Net purchase  | 450,000      |
| Change in fair value of Level 3 portfolio investments | (136,737)    |
|   | \$ 3,174,265 |

| <u>March 31, 2012</u>                                   | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Totals</u>  |
|---|----------------|----------------|----------------|----------------|
| Equities, long  | \$ 6,012,037   | \$ -           | \$ 3,861,027   | \$ 9,873,064   |
| Derivative assets                                       | -              | 2,955,578      | -              | 2,955,578      |
| Inventories, grains                                     | -              | 158,400,586    | -              | 158,400,586    |
| Due to broker, unrealized losses on futures and options | (6,590,043)    | -              | -              | (6,590,043)    |
| Derivative liabilities                                  | -              | (2,917,960)    | -              | (2,917,960)    |
|   | \$ (578,006)   | \$ 158,438,204 | \$ 3,861,027   | \$ 161,721,225 |



# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

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(Unaudited)

### 12. SHARE CAPITAL AND WARRANTS

(a) *Authorized*

Unlimited number of voting, participating Common Shares, without par value; and 150,000 Common Share Purchase Warrants, expiring on June 11, 2013 and entitling each holder thereof to acquire one Common Share of the Corporation at a price of \$10.40 each.

(b) *Normal Course Issuer Bids*

2010-2011 Normal Course Issuer Bid

On October 7, 2010, Ceres announced a normal course issuer bid (“the 2010-2011 NCIB”) commencing on October 8, 2010. For the period from April 1 to October 5, 2011, Ceres purchased 276,021 Shares under the 2010-2011 NCIB for an aggregate consideration of \$2,107,288. The stated capital value of the repurchased Shares was \$2,663,006. The excess of the stated capital value of the repurchased Shares over the cost thereof, being \$555,718 for this period has been allocated to Retained Earnings during the nine-month period ended December 31, 2011.

2011-2012 Normal Course Issuer Bid

On October 13, 2011, Ceres announced a normal course issuer bid (“the 2011-2012 NCIB”) commencing on October 17, 2011.

For the period from October 17 to December 31, 2011, Ceres purchased 263,996 Shares under the 2011-2012 NCIB for an aggregate consideration of \$1,391,583. The stated capital value of these repurchased Shares was \$2,546,992. The excess of the stated capital value of the repurchased Shares over the cost thereof, being \$1,155,409, has been allocated to Retained Earnings during the nine-month period ended December 31, 2011.

For the period from April 1, 2012 to December 31, 2012, Ceres purchased 246,600 Shares under the 2011-2012 NCIB for an aggregate consideration of \$1,531,991. The stated capital value of these repurchased Shares was \$2,379,158. The excess of the stated capital value of the repurchased Shares over the cost thereof, being \$847,167, has been allocated to Retained Earnings in the nine-month period ended December 31, 2012.

(c) *Issued and outstanding as at December 31, 2012 and March 31, 2012*

The following is a summary of the changes in the Common Shares and Warrants during the year ended March 31, 2012 (“FYE 2012”) and for the nine-month period ended December 31, 2012 (“FYTD 2013”):

|  | <u>Common shares</u> |                       | <u>Warrants</u> |                   |
|--|----------------------|-----------------------|-----------------|-------------------|
|  | <u>#</u>             | <u>\$</u>             | <u>#</u>        | <u>\$</u>         |
| <b>Balances, April 1, 2011</b>             | <b>15,231,116</b>    | <b>\$ 146,947,393</b> | <b>150,000</b>  | <b>\$ 202,384</b> |
| <i>Changes in FYE 2012</i>                 |                      |                       |                 |                   |
| Repurchases under normal course issuer bid | (649,817)            | (6,269,331)           | -               | -                 |
| <b>Balances, March 31, 2012</b>            | <b>14,581,299</b>    | <b>\$ 140,678,062</b> | <b>150,000</b>  | <b>\$ 202,384</b> |
| <i>Changes in FYTD 2013</i>                |                      |                       |                 |                   |
| Repurchases under normal course issuer bid | (246,600)            | (2,379,158)           | -               | -                 |
| <b>Balances, December 31, 2012</b>         | <b>14,334,699</b>    | <b>\$ 138,298,904</b> | <b>150,000</b>  | <b>\$ 202,384</b> |

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

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(Unaudited)

### 13. MANAGEMENT FEES AND OTHER EXPENSES

#### (a) Management fees

For the nine-month period ended December 31, 2012, management fees charged to operations total \$2,404,161 (nine-month period ended December 31, 2011: \$2,701,537). For the quarter ended December 31, 2012, management fees charged to operations total \$817,555 (quarter ended December 31, 2011: \$846,091). Management fees are included with General and administrative expenses. As at December 31, 2012, management fees payable to the Manager amounted to \$275,049 (March 31, 2012: \$267,223).

#### (b) Other expenses

The Corporation is responsible for paying fees and expenses incurred in its operations and administration, except fees and expenses to be borne by the Manager as set out in the Management Agreement. In addition to the Management Fees and Incentive Fees (if any) payable to the Manager, the Corporation shall reimburse the Manager for all expenses it incurs related to its duties (including payments to third parties in that regard) to the extent such expenses were incurred for and on behalf of the Corporation. As at December 31, 2012, the amount of \$174,526 was due to the Manager (March 31, 2012: \$55,000).

### 14. RELATED PARTY TRANSACTIONS

#### (a) Management fees

The amounts charged to operations related to management fees have been reported in Note 13(a) (Management fees and other expenses – management fees).

#### (b) Key management personnel

The Corporation has defined key management personnel as senior executive officers, as well as the members of the Board of Directors, as they collectively have the authority and responsibility for planning, directing and controlling the activities of the Corporation and its subsidiaries. The following table summarizes total compensation expense for key management personnel for the three-month and nine-month periods ended December 31:

|  | <u>3 months</u>   |                   | <u>9 months</u>   |                   |
|--|-------------------|-------------------|-------------------|-------------------|
|  | <u>2012</u>       | <u>2011</u>       | <u>2012</u>       | <u>2011</u>       |
| Salaries and other compensation, senior executive officers | \$ 182,152        | \$ 236,861        | \$ 550,754        | \$ 614,266        |
| Personnel costs, senior executive officers                 | 15,827            | 24,280            | 47,855            | 41,796            |
| Directors' fees  | 14,662            | 26,765            | 84,380            | 109,392           |
|  | <b>\$ 212,641</b> | <b>\$ 287,906</b> | <b>\$ 682,989</b> | <b>\$ 765,454</b> |

# CERES GLOBAL AG CORP.

## Notes to the Interim Condensed Consolidated Financial Statements

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### 15. CHANGES IN NON-CASH WORKING CAPITAL ACCOUNTS

|   | 3 months             |                       | 9 months               |                      |
|---|----------------------|-----------------------|------------------------|----------------------|
|   | <u>2012</u>          | <u>2011</u>           | <u>2012</u>            | <u>2011</u>          |
| (Increase) decrease in due from Broker, commodity futures contracts | \$ (3,828,807)       | \$ 7,488,091          | \$ (10,085,589)        | \$ (380,182)         |
| Decrease (increase) in net derivative assets                        | 437,973              | (1,204,328)           | (1,405,332)            | 2,731,429            |
| (Increase) decrease in accounts receivable                          | (4,458,019)          | 1,177,205             | (3,582,633)            | 4,610,709            |
| Decrease (increase) in inventories                                  | 63,132,739           | (3,318,841)           | (31,317,134)           | 9,909,775            |
| Decrease (increase) in prepaid expenses                             | 763,793              | 564,109               | 1,434,791              | (127,269)            |
| (Decrease) increase in accounts payable and accrued liabilities     | (10,031,616)         | (7,299,811)           | 2,923,081              | (266,252)            |
| Increase (decrease) in management fees payable                      | 45,515               | (9,737)               | 7,826                  | 115,341              |
| Increase in due to Manager  | 156,328              | 68,776                | 119,526                | 68,776               |
|   | <u>\$ 46,217,906</u> | <u>\$ (2,534,536)</u> | <u>\$ (41,905,464)</u> | <u>\$ 16,662,327</u> |

### 16. MANAGEMENT OF CAPITAL

Riverland Ag, the operating subsidiary of Ceres, has capital requirements imposed by its lenders. As at December 31, 2012, Riverland Ag is required to comply with the following primary financial covenants and ratios concerning the revolving credit facility (Note 8), including the maintenance of:

- the ratio of “consolidated debt” to “consolidated tangible net worth” (as defined by the agreement) of not more than 4.0 to 1.0;
- consolidated working capital of not less than USD\$30 million; and
- consolidated tangible net worth of not less than USD\$90 million.

As at December 31, 2012 and March 31, 2012, Riverland Ag was in compliance with debt covenants for the revolving credit facility.

### 17. COMPARATIVE FIGURES

- Investment property

As at December 31, 2012, land acquired by certain subsidiaries has been determined to be investment property (Note 6). As at March 31, 2012, such land was included in property, plant and equipment. As such, figures as at March 31, 2012 on the balance sheet and for the three-month and nine-month periods ended December 31, 2011 in the interim condensed consolidated statements of cash flows have been reclassified to reflect this change. These changes have no effect on consolidated net income (loss), consolidated comprehensive income (loss) or consolidated retained earnings (deficit).

# **CERES GLOBAL AG CORP.**

## **Notes to the Interim Condensed Consolidated Financial Statements**

**December 31, 2012**

*(Unaudited)*

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### **17. COMPARATIVE FIGURES (continued)**

#### b) Personnel costs

Comparative figures concerning personnel costs included in Cost of sales and in General and administrative expenses, as previously reported as “Supplemental disclosure of selected information” in the interim condensed consolidated statement of comprehensive income for the nine-month period and the quarter ended December 31, 2011, have been revised for that quarter. Previously reported figures included amounts only for Riverland’s contribution to the 401(k) plan for the period. Revised figures also now include other personnel costs also recorded in Cost of sales that were inadvertently omitted. These revisions have no effect on net income for those periods.

### **18. SUBSEQUENT EVENT**

On February 5, 2013, Ceres announced a plan to develop a logistics hub located in Northgate, Saskatchewan on 1,500 acres owned by Ceres. Construction is expected to begin later in calendar 2013, and is expected to be built over a period of three years at a budgeted cost of \$90 million. This project is subject to receipt of all necessary permits and approvals, and the finalization of agreements with project partners.