

# FOCUSED ON MAKING THE GRAIN SUPPLY CHAIN MORE EFFICIENT



Ceres Global Ag has two primary businesses:

- A Grain Division that operates terminals across North America and provides storage, handling, merchandizing and blending of assorted grains
- A Commodity Logistics Division that operates a logistics hub in Northgate, SK that provides the only direct rail access to the US.

Ceres' strategic location, infrastructure and network of facilities and commodity expertise deliver competitive advantage and opportunities for growth.

# **INVESTMENT HIGHLIGHTS**

- Unique business model combines grains handling/trading/merchandizing with logistics operations
- Grain facilities are strategically located around the Great Lakes and Saskatchewan
- Facilities and Logistics operations provide gateways to end customers in the US, Mexico, Asia and Europe

# **VALUE DRIVERS FOR FY2017 AND BEYOND**

- Increased origination volume directly from farmers
- Lower fixed costs per unit handled
- Investments in the infrastructure to broaden product mix and strengthen supply chain
- Expanded reach into new regions in the US and abroad
- Continued hiring to execute on strategy

Ticker: TSX: CRP Current Share Price: \$5.23\* 52 Week Hi/Lo: \$5.88/\$4.95 Basic Shares: 28.0M

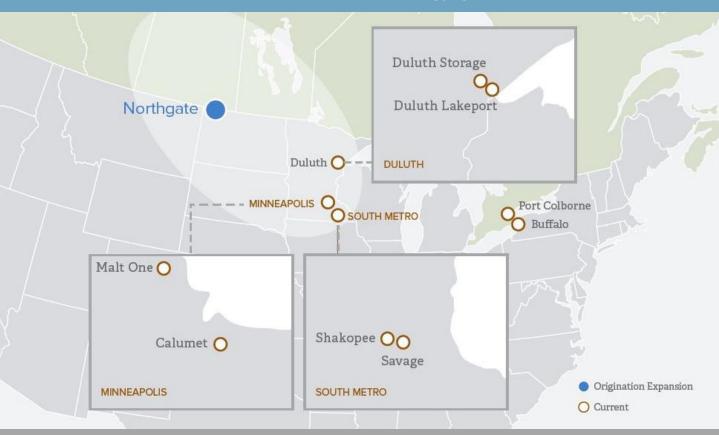
Market Cap: C\$146.4M Management and Insider Ownership: Apx. 53%

# **GRAIN DIVISION**

- Operates grain terminals across
   North America
- Provides grain handling, trading, merchandizing, blending and storage services
- Assets and capabilities include:
  - > 9 elevators
  - > 43M bushel capacity
  - > ~50 points of origination
  - > 200+ merchandising customers

# **LOGISTICS DIVISION**

- Operates logistics hub in Northgate,
   SK the only direct railway access to
   US markets
- Current commodities serviced: grains, propane, and fertilizer
- What Northgate delivers:
  - > 1,300 acres
  - > 2.7M bushel capacity
  - > 26,000t fertilizer storage capacity
  - > Connection to BNSF's 32,000 mile network



## **SENIOR MANAGEMENT**

Robert Day
President and CEC

Mark Kucala Chief Financial Officer

## **BOARD OF DIRECTORS**

Doug Speers, Chairman
Patrick Bracken, Director
Harvey Joel, Director
Gary Mize, Director
James Vanasek, Director

## **INVESTOR INQUIRIES**

Joe Racanelli NATIONAL Equicom 416.586.1943 jracanelli@national.ca